



Caitlin N. Larsen

ATTORNEY

**D** 737 277 4871 **O** 512 708 1250 clarsen@allensworthlaw.com



## PRACTICE AREAS

Construction Contracts

# **EDUCATION**

J.D., South Texas College of Law (2013)

B.A., International Relations and Affairs, Austin College (2010)

 Hatton W. Sumners Scholar (2008-2010)

# LICENSES & CERTIFICATIONS

Supreme Court of Texas



Caitlin finds common ground even in the most intense contract negotiations, securing her clients' protection and advancing their project timeline.

#### **OVERVIEW**

Caitlin Larsen helps clients with negotiating, drafting, and executing construction industry contracts. The agreements required to construct a project—whether a remodel of existing space, a ground-up project, or a tenant finish out—are complex and highly interconnected. A careful understanding of the terms in any project is key, as is locking down risks and responsibilities with clarity in the contract documents.

Caitlin approaches construction contract law with a blend of drafting precision and persuasive communication. She protects her clients' interests by addressing potential friction points, crafting negotiation strategies to achieve client goals, and facilitating the parties' progress toward a final product that allows them to get the project underway. Often, she anticipates issues before they even arise, serving as the problem solver her clients never knew they needed.

Before joining Allensworth, Caitlin was in-house counsel for a



large regional retail jewelry chain. In that role, she handled a variety of legal issues but found her passion working with the Real Estate Development and Project Management Departments, where she facilitated the company's growing national real estate portfolio by negotiating commercial retail leases, as well as complex agreements for brick-and-mortar buildouts. Her negotiations ran the gamut and included contracts for architectural services, engineering, and construction work. In a transactional context that thrives on high energy and relentless attention to detail, Caitlin's relationship-building and interpersonal communication skills are invaluable, engaging with clients on big-picture strategy concerns while remaining focused on the minutiae of every clause.

Caitlin's approach to construction contract law is fact-based, practical, and persistent. All parties to a project undertake a degree of risk, but they also need to understand the limits and likelihood of their exposure and operate under an agreement that delivers predictability and order. By adopting a collaborative perspective and a calm, positive attitude, Caitlin is exceptionally skilled at finding common ground even in the most intense situations, securing her clients' protection and understanding while helping advance the project timeline.

Caitlin likes to do good work outside of the law, as well, and currently serves on the Austin College Alumni Board while regularly volunteering for local area nonprofits. She is an avid traveler—most recently to Puerto Rico—and she appreciates spontaneous adventures whenever the opportunity arises. In her free time, Caitlin enjoys hiking, road tripping, visiting Texas Hill Country wineries, and taking her dog Cashew to pet-friendly destinations all around Central Texas.

# REPRESENTATIVE EXPERIENCE

- Represented commercial developer in negotiating design and construction contracts for \$50 million industrial warehouse project.
- Revamped templates and negotiated contracts for residential contractor client constructing highend residential remodel and construction projects valued in excess of \$8 million.
- Negotiated non-disclosure agreements and lender consents on behalf of architect clients to preserve intellectual property rights and protect work product from reuse.
- Negotiated non-disclosure agreements and lender consents on behalf of architect clients to preserve intellectual property rights and protect work product from reuse.
- Negotiated number of large-scale, multi-family projects throughout the Austin metroplex for architect client.
- Assisted contractor client in negotiating agreements with subcontractors and suppliers for multifamily projects statewide.

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• Experienced in negotiating general counsel-type contracts for clients, such as vendor services agreements, specialty software agreements for 3D modeling of projects, and utility installation contracts.

## **INDUSTRY INVOLVEMENT & MEMBERSHIPS**

- State Bar of Texas, Construction Law Section | Member (2020-Present)
- State Bar of Texas, Environmental and Natural Resources Section | Member (Present)
- State Bar of Texas, Texas Young Lawyers Section | Member (Present)
- Austin Bar Association, Construction Law Section | Member (2020-Present)
- Austin Bar Association, Austin Young Lawyers Association | Member (2020-Present)

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