

# **Rohr Shock: Proving Up Attorneys' Fees in the Lode Star State**

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If you haven't read *Robrmoos Venture v. UTSW DVA Healthcare, LLP*, 578 S.W.3d 469 (Tex. 2019), you should.<sup>1</sup> Why? Judges have. Less than a month after *Robrmoos* was decided, I watched a Travis County District Court judge refuse to award fees in a summary judgment hearing due to insufficient evidence. The movant—a law school pal—offered an affidavit articulating the standard *Arthur Andersen* factors to prove that the requested fees were reasonable and necessary. It looked very much like every fee affidavit I had ever filed. It contained the same testimony I'd seen presented by lawyers far more competent than I. Yet, it wasn't enough. The judge said a new Texas Supreme Court case—she couldn't remember the name—required more proof and denied the request for fees. Naturally, I went back to the office and asked a bright associate to figure out what the judge was talking about. When he brought me a copy of *Robrmoos*, I understood why the judge had trouble recalling the name.

*Robrmoos* is jam-packed with important information, but the two-part standard for fee shifting first caught my attention:

[T]o secure an award of attorney's fees from an opponent, the prevailing party must prove that (1) recovery of attorney's fees is legally authorized, and (2) the requested attorney's fees are reasonable and necessary for the legal representation, so that such an award will compensate the prevailing party generally for its losses resulting from the litigation process.<sup>2</sup>

In my litigation practice, I've always focused on the first part of the test: Can my client recover its fees if it wins? Will it have to pay the other side's fees if it loses?

Part two—proving that the fees are reasonable and necessary—had generally gotten short shrift. And I don't think I'm alone. For many attorneys, proving up fees is often an afterthought. We designate ourselves as experts using a well-worn script, produce bills at or shortly before a hearing or trial (often heavily redacted), and make sure we have our *Arthur Andersen*<sup>3</sup> cheat sheet on hand to justify the total amount billed when it is time to testify.

The Supreme Court's decision in *Robrmoos* clarifies that this approach is insufficient.<sup>4</sup> Instead, the reasonableness and necessity of fees must be determined using the lodestar method.<sup>5</sup> Further, reasonable fees cannot be proven through generalities and conclusory testimony.<sup>6</sup> Attorneys seeking to shift fees to the opposing party must provide legally sufficient proof of

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<sup>1</sup> See Carlos R. Soltero, *Attorney's Fees – 2019 1* (2019). Special thanks to Carlos Soltero for sharing his excellent paper and his thoughts with me. If you are interested in further reading on recovering attorneys' fees, I highly recommend Mr. Soltero's paper. I also owe thanks to Nicholl Wade, Lucy Morton, Matt Roland, and Matt Ryan who assisted in the writing, researching, and editing of the paper. Finally, thanks to Christine Davitt for creating another top-notch Prezi.

<sup>2</sup> *Robrmoos Venture v. UTSW DVA Healthcare, LLP*, 578 S.W.3d 469, 487 (Tex. 2019).

<sup>3</sup> See *Arthur Andersen & Co. v. Perry Equip. Corp.*, 945 S.W.2d 812, 818 (Tex. 1997) (articulating eight factors a fact-finder should consider when determining the reasonableness of a fee); see also *infra* Section II.B.2.

<sup>4</sup> *Robrmoos Venture*, 578 S.W.3d at 496.

<sup>5</sup> *Id.* at 501.

<sup>6</sup> *Id.* at 496.

reasonableness and necessity, which includes at a minimum: (1) the particular work performed, (2) who performed that work (3) when the work was performed, (4) the reasonable amount of time required to perform the work, and (5) the reasonable hourly rate for each person who performed that work.<sup>7</sup>

This paper will focus on the current requirements for successful fee-shifting and the steps and practices attorneys should undertake to comply with those requirements. Given the exorbitant costs of putting on a case, this is a high-stakes proposition—and one that all lawyers should grasp as part of the overall duty we owe to our clients.

## **I. Fee-Shifting Part 1: Legal Authorization**

Texas follows the “American Rule,” which requires each party to pay its own attorneys’ fees unless recovery is authorized by statute or contract.<sup>8</sup> Both exceptions often apply in construction litigation because the contracts underpinning projects, and the statutes governing the industry, often provide for fee-shifting.

### **A. Statutorily Authorized Fee-Shifting**

Numerous statutes allow, or even require, fee-shifting. This paper will focus on those most common in construction-related cases, including Chapter 38 of the Texas Civil Practice and Remedies Code,<sup>9</sup> the Uniform Declaratory Judgment Act,<sup>10</sup> the Prompt Pay Acts,<sup>11</sup> the Deceptive Trade Practices Act,<sup>12</sup> and Chapter 53 of the Texas Property Code (lien and bond claims).<sup>13</sup> Although each statute differs, a few important principles apply to all. First, fee-shifting statutes are generally strictly construed.<sup>14</sup> Second, a statute’s (or contract’s) use of “reasonable” fees versus “reasonable and necessary” fees is immaterial.<sup>15</sup> When a claimant attempts to shift fees to its opponent, it “must prove that the requested fees are both reasonable *and* necessary.”<sup>16</sup> Finally, the statutory (or contractual) requirement that a fee be

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<sup>7</sup> *Id.* at 498.

<sup>8</sup> *Id.* at 484-85.

<sup>9</sup> Tex. Civ. Prac. & Rem. Code §§ 38.001-.006 (West).

<sup>10</sup> *Id.* at §§ 37.001-.011.

<sup>11</sup> Tex. Prop. Code §§ 28.001-.010 (West) (applicable to private projects); Tex. Gov’t Code § 2251.001-.055 (applicable to public projects).

<sup>12</sup> Tex. Bus. & Comm. Code §§ 17.41-.63 (West).

<sup>13</sup> Tex. Prop. Code §§ 53.001-.287 (West).

<sup>14</sup> *Knebel v. Capital Nat’l Bank in Austin*, 518 S.W.2d 795, 804 (Tex. 1974) (citing *Van Zandt v. Fort Worth Press*, 359 S.W.2d 893 (Tex. 1962) (“Statutory provisions for the recovery of attorney’s fees are in derogation of the common law, are penal in nature and must be strictly construed”)); *see also Willacy Cnty. Appraisal Dist. v. Sebastian Cotton & Grain, Ltd.*, 555 S.W.3d 29, 52 (Tex. 2018); *but cf.* Tex. Civ. Prac. & Rem. Code § 38.005 (stating that Chapter 38 shall be liberally construed).

<sup>15</sup> *Robrmoos Venture*, 578 S.W.3d at 488-89 (offering the exemplary comparison of Tex. Bus. & Comm. Code § 17.50(d)’s use of “reasonable and necessary attorneys’ fees” with Tex. Civ. Prac. & Rem. Code § 38.001’s use of “reasonable attorney’s” fees).

<sup>16</sup> *Id.* at 489 (emphasis added).

reasonable and necessary is generally a question of fact.<sup>17</sup> But whether a fee is equitable and just is a question of law for the court.<sup>18</sup>

1. *Chapter 38, Texas Civil Practice & Remedies Code  
(Contracts & Quantum Meruit)*

Chapter 38 of the Texas Civil Practice and Remedies Code is one of the statutes most often pled as a basis for recovery of fees in both construction and general business litigation. It allows “a person” to “recover reasonable attorney’s fees from an individual or corporation” for both written and oral contract claims and suits on a sworn account.<sup>19</sup> The statute also provides for fee-shifting under a quantum meruit cause of action where the claim is for “rendered services,” “performed labor,” or “furnished material.”<sup>20</sup>

The Texas Legislature has set Chapter 38 apart from other fee-shifting statutes by requiring that it “be liberally construed to promote its underlying purposes” of encouraging contracting parties to pay just debts and discouraging unnecessary litigation.<sup>21</sup> But this liberal construction mandate has limits. For instance, Chapter 38 does not provide a basis to recover fees for a claim under the Texas Construction Trust Fund Act.<sup>22</sup> Perhaps more importantly, Chapter 38 does not allow recovery of fees against limited partnerships, limited liability partnerships, and limited liability companies because such entities are not “individuals” or “corporations.”<sup>23</sup>

To recover fees under Chapter 38, a party must be (1) represented by an attorney, (2) present its claim to the opposing party, and (3) prevail by recovering damages.<sup>24</sup> In determining whether a party prevailed, the key issue is whether the party proved an injury *and* secured “an enforceable judgment in the form of damages or equitable relief.”<sup>25</sup> As the *Robrmoos* Court explained: a plaintiff is not eligible to recover fees where it “recovered no

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<sup>17</sup> *Id.*

<sup>18</sup> See *Bocquet v. Herring*, 972 S.W.2d 19, 21 (Tex. 1998).

<sup>19</sup> Tex. Civ. Prac. & Rem. Code § 38.001(8).

<sup>20</sup> See *id.* at § 38.001(1)-(3); see also, e.g., *Base-Seal, Inc. v. Jefferson Cnty.*, 901 S.W.2d 783, 785 (Tex. App.—Beaumont 1995, writ denied).

<sup>21</sup> See Tex. Civ. Prac. & Rem. Code § 38.005; *Ventling v. Johnson*, 466 S.W.3d 143, 155 (Tex. 2015).

<sup>22</sup> See *Dudley Constr. Inc. v. ACT Pipe & Supply, Inc.*, 545 S.W.3d 532, 541-42 (Tex. 2018).

<sup>23</sup> See *8305 Broadway Inc. v. J & J Martindale Ventures, LLC*, 04-16-00447-CV, 2017 WL 2791322, at \*5 (Tex. App.—San Antonio June 28, 2017, no pet.); *CBIF Ltd. P’ship v. TGI Friday’s Inc.*, 05-15-00157-CV, 2017 WL 1455407, at \*25 (Tex. App.—Dallas Apr. 21, 2017, pet. filed); *Choice! Power, L.P. v. Feeley*, 501 S.W.3d 199, 214 (Tex. App.—Houston [1st Dist.] 2016, no pet.); *EXCO Operating Co. v. McGee*, 12-15-00087-CV, 2016 WL 4379484, at \*2 (Tex. App.—Tyler Aug. 17, 2016, no pet.); *Fleming & Associates, L.L.P. v. Barton*, 425 S.W.3d 560, 575–76 (Tex. App.—Houston [14th Dist.] 2014, pet. denied). The Texas Legislature has had multiple opportunities to reform the statute to remove the perverse result of distinguishing corporations from these other corporate forms, and it has even considered specific language to do so—but to date, it has declined to make the necessary changes.

<sup>24</sup> See Tex. Civ. Prac. & Rem. Code § 38.002; *Green Int’l, Inc. v. Solis*, 951 S.W.2d 384, 390 (Tex. 1997).

<sup>25</sup> *Robrmoos Venture*, 578 S.W.3d at 485.

damages, secured no declaratory or injunctive relief, obtained no consent decree or settlement in its favor, and received nothing of value of any kind.”<sup>26</sup>

The Texas Supreme Court has “never said whether nominal damages are enough” to recover fees under Chapter 38.<sup>27</sup> But several courts of appeals have concluded that nominal damages are not enough.<sup>28</sup> The courts of appeals have reached varying conclusions on whether equitable relief allows a plaintiff to recover attorneys’ fees under Chapter 38.<sup>29</sup>

## 2. *Uniform Declaratory Judgment Act*

A party to a declaratory judgment claim may recover “reasonable and necessary attorney’s fees as are equitable and just” under the Uniform Declaratory Judgment Act (UDJA), which is codified in Chapter 37 of the Texas Civil Practice and Remedies Code.<sup>30</sup> A fee award is not mandatory under the UDJA.<sup>31</sup> Instead, “the court *may* award costs and reasonable and necessary attorney’s fees as are equitable and just”—or not.<sup>32</sup> And the court is not limited to awarding fees to the prevailing party.<sup>33</sup> So, a defendant may recover fees based on the plaintiff’s declaratory judgment claim, provided the defendant has pled for recovery.<sup>34</sup>

The “equitable and just” limitation on recoverable fees is a question for the court.<sup>35</sup> The equity and justness of a fee award is not defined by a precise test and is not susceptible to

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<sup>26</sup> *Id.*

<sup>27</sup> See *MBM Fin. Corp. v. Woodlands Operating Co., L.P.*, 292 S.W.3d 660, 666 (Tex. 2009).

<sup>28</sup> See, e.g., *Schubardt Consulting Profit Sharing Plan v. Double Knobs Mountain Ranch, Inc.*, 468 S.W.3d 557, 575-76 (Tex. App.—San Antonio 2014, pet. denied); *ITT Commercial Fin. Corp. v. Riebn*, 796 S.W.2d 248, 257 (Tex. App.—Dallas 1990, no writ); *Int’l Med. Ctr. Enters., Inc. v. ScoNet, Inc.*, No. 01-16-00357-CV, 2017 WL 4820347, at \*14 (Tex. App.—Houston [1st Dist.] Oct. 26, 2017, no pet.) (explaining that nominal damages are “trivial” and damages “in name only” do not entitle a litigant to recover fees under § 38.001).

<sup>29</sup> *Compare Rasmusson v. LBC PetroUnited, Inc.*, 124 S.W.3d 283, 287 (Tex. App.—Houston [14th Dist.] 2003, pet. denied) (award of specific performance entitled party to recover fees), and *RenewData Corp. v. Strickler*, 03-05-000273, 2006 WL 504998, at \*16-17 (Tex. App.—Austin Mar. 3, 2006, pet. dism’d by agr.) (obtaining a permanent injunction held to be “something of value” sufficient to support a fee award), with *Thunder Rose Enters. Inc. v. Kirk*, 13-15-00431-CV, 2017 WL 2172468, at \*14 (Tex. App.—Corpus Christi Apr. 20, 2017, pet. denied) (award of specific performance did not entitle party to recover attorney’s fees).

<sup>30</sup> Tex. Civ. Prac. & Rem. Code § 37.009.

<sup>31</sup> See *id.*; *Bocquet*, 972 S.W.2d at 20 (noting that “may award” is discretionary while “may recover” is mandatory).

<sup>32</sup> See *id.*; *Guajardo v. Hitt*, 562 S.W.3d 768, 783 (Tex. App.—Houston [14th Dist.] 2018, pet. denied) (trial court did not abuse its discretion by declining to award attorney’s fees).

<sup>33</sup> *Feldman v. KPMG LLP*, 438 S.W.3d 678, 685 (Tex. App.—Houston [1st Dist.] 2014, no pet.) (“Under section 37.009, a trial court may exercise its discretion to award attorney’s fees to the prevailing party, the non-prevailing party, or neither”).

<sup>34</sup> *Wells Fargo Bank, N.A. v. Murphy*, 458 S.W.3d 912, 915-16 (Tex. 2015); *Devon Energy Prod. Co., L.P. v. KSC Res. LLC*, 450 S.W.3d 203, 222 (Tex. App.—Houston [14th Dist.] 2014, pet. denied).

<sup>35</sup> *Bocquet*, 972 S.W.2d at 20.

direct proof.<sup>36</sup> The trial court makes the determination depending “on the concept of fairness in light of all the surrounding circumstances,” and may properly conclude that it is not equitable and just to award even reasonable and necessary fees.<sup>37</sup> On the other hand, a court may *not* award unreasonable fees, even if the court found them to be just.<sup>38</sup>

### 3. *Public and Private Prompt Pay Acts*

Both the public and private prompt pay statutes *allow* fee-shifting.<sup>39</sup> On private projects, a prompt payment fee award is discretionary.<sup>40</sup> Like the UDJA, § 28.005 of the Texas Property Code provides that a “court may award costs and reasonable attorney’s fees as the court determines equitable and just.”<sup>41</sup> Thus, a court may award fees on a prompt pay claim to the prevailing party, the non-prevailing party, or neither.<sup>42</sup> By contrast, the public prompt pay statute *requires* an “opposing party” to pay reasonable fees to a prevailing plaintiff.<sup>43</sup> Although an “opposing party” may be an governmental entity, several courts of appeals have held that a governmental entity’s immunity is not waived for an attorney fee award, rendering § 2251.043 of the Government Code unenforceable against the government.<sup>44</sup>

### 4. *Deceptive Trade Practices Act*

The DTPA requires courts to award reasonable and necessary attorneys’ fees to a prevailing plaintiff.<sup>45</sup> To prevail, a party must recover actual damages or damages for mental anguish.<sup>46</sup> This requirement applies even when a party seeks only DTPA rescission because that remedy requires a showing of some actual damage or pecuniary injury.<sup>47</sup>

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<sup>36</sup> *Ridge Oil Co., Inc. v. Guinn Invs., Inc.*, 148 S.W.3d 143, 162 (Tex. 2004) (holding that equitable and just “determination is not susceptible to direct proof but is rather a matter of fairness in light of all the circumstances.”).

<sup>37</sup> *Id.* (upholding reduction of award of reasonable and necessary fees on basis of equity and justice); *Bocquet*, 972 S.W.2d at 21 (“[T]he court may conclude that it is not equitable or just to award even reasonable and necessary fees”).

<sup>38</sup> *Bocquet*, 972 S.W.2d at 21.

<sup>39</sup> See Tex. Prop. Code § 28.005(b); Tex. Gov’t Code § 2251.043.

<sup>40</sup> *Id.*; see also *Village Contractors, Inc. v. Trading Fair IV, Inc.*, No. H-09-2701, 2011 WL 2693386, at \*1 (S.D. Tex. July 11, 2011) (citing *Bocquet*, 972 S.W.2d at 20-21).

<sup>41</sup> Tex. Prop. Code § 28.005(b).

<sup>42</sup> See *Bocquet*, 972 S.W.2d at 20-21.

<sup>43</sup> Tex. Gov’t Code § 2251.043 (“[T]he opposing party, which may be the governmental entity or the vendor, shall pay the reasonable attorney fees of the prevailing party”).

<sup>44</sup> See *id.*; *Harris Cnty. Flood Control Dist. v. Great Am. Ins. Co.*, 309 S.W.3d 614, 618 (Tex. App.—Houston [14th Dist.] 2010, pet. denied), and *McMahon Contracting, L.P. v. City of Carrollton*, 277 S.W.3d 458, 465-66 (Tex. App.—Dallas 2009, pet. denied), cf. *State v. Mid-South Pavers, Inc.*, 246 S.W.3d 711 (Tex. App.—Austin 2007, pet. denied).

<sup>45</sup> Tex. Bus. & Comm. Code § 17.50(d).

<sup>46</sup> See *Gulf States Utils. Co. v. Low*, 79 S.W.3d 561, 567 (Tex. 2002).

<sup>47</sup> *Cruz v. Andres Restoration, Inc.*, 364 S.W.3d 817, 823 (Tex. 2012).

## 5. *Chapter 53, Texas Property Code (Lien and Bond Claims)*

Chapter 53 of the Texas Property Code authorizes the recovery of fees in a suit to foreclose a lien, to enforce a bond claim,<sup>48</sup> or to declare a lien or bond claim invalid or unenforceable.<sup>49</sup> If the suit involves a residential project, then the court may—but is not required—to award fees.<sup>50</sup> For all other projects, “the court shall award costs and reasonable attorney’s fees as are equitable and just.”<sup>51</sup> Although the statute’s use of “shall” implies that a fee award is mandatory, a court may properly decline to award fees if they are not equitable and just.<sup>52</sup> Recovery of court costs and attorneys’ fees is not secured by or included in the underlying lien.<sup>53</sup>

### **B. Contractual Fee Shifting**

Contracting parties “are generally free to contract for attorney’s fees as they see fit.”<sup>54</sup> For example, parties may agree that fees are only recoverable by one party or side.<sup>55</sup> Or—as in *Robrmoos*—they may agree that a prevailing party be awarded fees regardless of whether it recovers damages.<sup>56</sup> Courts will construe attorneys’ fees provisions as written.<sup>57</sup> So, for example, conditions precedent will only apply if required in the contract.<sup>58</sup> And parties are free to set the standard under which fees will be recoverable—whether those be reasonable and necessary fees or those actually incurred.<sup>59</sup>

The standard AIA and EJCDC contract documents do not contain an attorneys’ fees provision.<sup>60</sup> Even so, construction contracts are commonly amended to address the recovery

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<sup>48</sup> To avoid any doubt or confusion, this refers only to Chapter 53 bond claims.

<sup>49</sup> Tex. Prop. Code § 53.156.

<sup>50</sup> *Id.*

<sup>51</sup> *Id.*

<sup>52</sup> See *Schear Hampton Drywall, LLC v. Founders Commercial, Ltd.* 586 S.W.3d 80, 94 (Tex. App.—Houston [14th Dist.] 2019, no pet.) (citing *Bouquet*, 972 S.W.2d at 21).

<sup>53</sup> See *Dossman v. Nat’l Loan Invs., L.P.*, 845 S.W.2d 384, 386-87 (Tex. App.—Houston [1st Dist.] 1992, writ denied).

<sup>54</sup> See *Venture Cotton Coop. v. Freeman*, 435 S.W.3d 222, 231 (Tex. 2014).

<sup>55</sup> See *id.*

<sup>56</sup> *Robrmoos Venture*, 578 S.W.3d at 485-86.

<sup>57</sup> *Id.* at 490 (citing *URI, Inc. v. Kleberg Cnty.*, 543 S.W.3d 755, 763 (Tex. 2018) (“[O]ur primary objective is to ascertain and give effect to the parties’ intent as expressed in the instrument”).

<sup>58</sup> See *id.* at 489-490.

<sup>59</sup> See *id.*

<sup>60</sup> See generally, e.g., Am. Inst. of Architects, AIA Document A101-2017: Standard Form of Agreement Between Owner and Contractor (2017); Am. Inst. of Architects, AIA Document A201-2017: General Conditions on the Contract for Construction (2017); Eng’rs Joint Contract Docs. Comm., C-520 2018 Agreement between Owner & Contractor Stipulated Price (2018); Eng’rs Joint Contract Docs. Comm., C-700 2018 Standard General Conditions (2018).

of fees. Indeed, the newest 200 Series ConsensusDocs incorporate an “Attorney’s Fee and Prevailing Party” section to “help encourage the settlement of potential litigation claims.”<sup>61</sup>

Parties may define the requirements to be a “prevailing party any way they choose.”<sup>62</sup> But without such agreement, a court will presume that the parties intended the term’s ordinary meaning.<sup>63</sup> To prevail, a *plaintiff* must generally recover damages or obtain relief that “materially alters the parties’ legal relationship.”<sup>64</sup> Recovery is measured after settlement credits are applied.<sup>65</sup> A plaintiff that effectively leaves the courthouse empty-handed because its judgment is reduced to \$0 has not prevailed.<sup>66</sup>

A *defendant* generally prevails when it obtains a “take-nothing” judgment or a nonsuit with prejudice.<sup>67</sup> This is true even if the judgment is awarded for a non-merits reason.<sup>68</sup> A plaintiff’s nonsuit without prejudice generally *does not* make the defendant a prevailing party, unless the defendant can show the nonsuit was to avoid a mandatory fee award based on an unfavorable ruling on the merits.<sup>69</sup>

## II. Fee-Shifting Part 2: Reasonableness and Necessity

### A. Lodestar Method Required

Even when fee shifting is authorized, a party may only recover reasonable and necessary fees.<sup>70</sup> The burden of proof is on the party seeking fees.<sup>71</sup> Before *Robrmoos*, many attorneys operated under the mistaken-but-understandable belief—more on this later—that reasonableness and necessity could be proven by either (1) the “traditional method” of reciting conformity with the *Arthur Andersen* factors, or (2) the lodestar method.<sup>72</sup> In fact, I’m betting that some attorneys (myself included) thought that lodestar only applied in federal court. In *Robrmoos*, the Texas Supreme Court “clarified” that we were all wrong.<sup>73</sup> Lodestar is the *only*

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<sup>61</sup> ConsensusDocs Guidebook 2019 Ed. at 18-19 <https://www.consensusdocs.org/wp-content/uploads/2019/05/All-Associations-Guidebook-May-2019.pdf>. DBIA Document 535 also contains a prevailing party clause. Design Build Inst. of Am., Document 535: Standard Form of General Conditions of Contract Between Owner and Design Builder (2010) at § 10.3.4.

<sup>62</sup> *Epps v. Fowler*, 351 S.W.3d 862, 871 n.10 (Tex. 2011).

<sup>63</sup> *Intercontinental Grp. P’ship v. KB Home Lone Star L.P.*, 295 S.W.3d 650, 653 (Tex. 2009).

<sup>64</sup> *Robrmoos Venture*, 578 S.W.3d at 485-86.

<sup>65</sup> See *Elness Swenson Graham Architects, Inc. v. RLK II-C Austin Air, LP*, 520 S.W.3d 145, 169-71 (Tex. App.—Austin, pet. denied).

<sup>66</sup> *Id.*; see also *Robrmoos Venture*, 578 S.W.3d at 485.

<sup>67</sup> *Severs v. Mira Vista Homeowners Ass’n, Inc.*, 559 S.W.3d 684, 707 (Tex. App.—Fort Worth 2018, pet. denied) (citing *Epps*, 351 S.W.3d at 868-89).

<sup>68</sup> *CRST Van Expedited, Inc. v. E.E.O.C.*, 136 S. Ct. 1642, 1651 (2016).

<sup>69</sup> *Epps*, 351 S.W.3d at 870.

<sup>70</sup> *Robrmoos Venture*, 578 S.W.3d at 484.

<sup>71</sup> *In re Nt’l Lloyds Ins. Co.*, 532 S.W.3d 794, 809 (Tex. 2017).

<sup>72</sup> See *Robrmoos Venture*, 578 S.W.3d at 490.

<sup>73</sup> If you’re in this group, don’t feel bad; so were many courts of appeals. *Infra* note 136.



method for proving that fees are reasonable and necessary.<sup>74</sup> So, why the confusion? Read on.

## B. A Lodestar is Born: History of Federal Jurisprudence

The lodestar method was first developed by the Third Circuit in 1973.<sup>75</sup> *Lindy* arose out of a fee award in a class action suit for price-fixing by plumbing fixture manufacturers and their trade organizations.<sup>76</sup> After a settlement with defendants, two attorneys representing certain class members sought and received an award of fees from a portion of the settlement funds.<sup>77</sup> In awarding fees, the district court articulated four factors it had considered but provided little explanation of how or why those factors were applied.<sup>78</sup> Class members appealed, claiming that the judge had abused his discretion, and the appellate court agreed, noting that the lower court's analysis made "meaningful review difficult."<sup>79</sup>

The Third Circuit Court then laid out a two-step method for determining reasonable attorney fees.<sup>80</sup> First, courts were to multiply the reasonable hours spent by a reasonable hourly rate for each attorney.<sup>81</sup> The total of this calculation "should be the lodestar<sup>82</sup> of the court's fee determination."<sup>83</sup> Second, courts must consider whether the lodestar should be adjusted based on either a contingent fee arrangement or the quality of the lawyer's services, as evidenced by the complexity of the case and the results obtained.<sup>84</sup>

A year after *Lindy*, the Fifth Circuit articulated a separate method "to better enable District Courts to arrive at just compensation" for fee awards: the *Johnson* Factors.<sup>85</sup> In *Johnson*, the plaintiffs challenged the adequacy of a \$13,500 fee award for an alleged 659 hours of work over four years.<sup>86</sup> The district court's judgment stated that the award was based on sixty days of work at \$200 per day plus three trial days at \$250 per day.<sup>87</sup> These times and amounts had no stated correlation to the evidence submitted by the plaintiffs, and the court failed to "elucidate the factors which contributed to the decision and upon which it was based."<sup>88</sup> For

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<sup>74</sup> See *Robrmoos Venture*, 578 S.W.3d at 496, 498.

<sup>75</sup> See *Pa. v. Del. Valley Citizens' Council for Clean Air*, 478 U.S.546, 563 (citing *Lindy Bros. Builders, Inc. of Philadelphia v. Am. Radiator & Standard Sanitary Corp.*, 487 F.2d 161, 167 (3d Cir. 1973)).

<sup>76</sup> *Lindy*, 487 F.2d at 163.

<sup>77</sup> *Id.* at 164

<sup>78</sup> *Id.* at 166-67.

<sup>79</sup> *Id.* at 164, 166.

<sup>80</sup> *Id.* at 167-69.

<sup>81</sup> *Id.* at 167-68.

<sup>82</sup> A lodestar is a "north star" or a "star that leads and guides." Merriam Webster's Collegiate Dictionary 685 (10th ed. 1993).

<sup>83</sup> *Lindy*, 487 F.2d at 168.

<sup>84</sup> *Id.* at 168-69.

<sup>85</sup> See *Johnson v. Ga. Highway Express, Inc.*, 488 F.2d 714, 715 (5th Cir. 1974); see also *Robrmoos Venture*, 578 S.W.3d at 490-91.

<sup>86</sup> *Johnson*, 488 F.2d at 715.

<sup>87</sup> *Id.* at 716.

<sup>88</sup> *Id.* at 716-17.

this reason, the Fifth Circuit vacated the judgment and remanded for reconsideration given these guidelines:

1. the time and labor required;
2. the novelty and difficulty of the questions;
3. the skill required to perform the legal service properly;
4. the preclusion of other employment by the attorney due to acceptance of the case;
5. the customary fee;
6. whether the fee is fixed or contingent;
7. time limitations imposed by the client or the circumstances;
8. the amount involved and the results obtained;
9. the experience, reputation, and ability of the attorneys;
10. the ‘undesirability’ of the case;
11. the nature and length of the professional relationship with the client; and
12. awards in similar cases.<sup>89</sup>

These guidelines, derived from those recommended by the American Bar Association’s Code of Professional Conduct at the time, became known as the *Johnson* factors.<sup>90</sup> Although several other circuits adopted *Johnson*, the factors ultimately did not give clear guidance, were sometimes subjective, placed unlimited discretion on trial judges, and produced disparate results.<sup>91</sup>

The Supreme Court tried to correct these issues by adopting a new, hybrid approach.<sup>92</sup> *Hensley v. Eckerhart* involved a § 1988 federal civil rights claim for involuntary confinement of the “criminally insane” at a state hospital in Missouri.<sup>93</sup> Following trial where the plaintiffs prevailed on some but not all of their claims, plaintiffs requested roughly \$200,000 in attorney fees, which included an “enhancement” of more than thirty percent.<sup>94</sup> The district court awarded \$133,000, rejecting any enhancement and reducing the base fee request for inexperience and failure to keep contemporaneous time records.<sup>95</sup> The Eighth Circuit affirmed, but the Supreme Court vacated and remanded, using the case as an “opportunity to clarify the proper relationship of the results obtained to an award of attorney’s fees.”<sup>96</sup>

According to the Court, determining the reasonable fee begins with a lodestar calculation of reasonable hours times a reasonable hourly rate.<sup>97</sup> The hours and rates were to

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<sup>89</sup> *Id.* at 717-19.

<sup>90</sup> *Id.* at 720.

<sup>91</sup> See *Rohrmoos Venture*, 578 S.W.3d at 491 (citing *Del. Valley Citizens’ Council*, 478 U.S. at 563).

<sup>92</sup> See *Del. Valley Citizens’ Council*, 478 U.S. at 563-64 (citing *Hensley v. Eckerhart*, 461 U.S. 424, 434-37 (1983)).

<sup>93</sup> *Hensley*, 461 U.S. at 426.

<sup>94</sup> *Id.* at 428.

<sup>95</sup> *Id.* at 428-29.

<sup>96</sup> *Id.* at 429, 432.

<sup>97</sup> *Id.* at 433.

be proven by evidence, and district courts were instructed to exclude from the lodestar calculation “hours that were not ‘reasonably expended.’”<sup>98</sup> Attorneys were also required to ensure that fees were reasonable by making “a good faith effort to exclude from a fee request hours that are excessive, redundant, or otherwise unnecessary.”<sup>99</sup> Noting attorneys’ ethical obligation to use ‘billing judgment,’ the court admonished: “Hours that are not properly billed to one’s *client* also are not properly billed to one’s *adversary* . . . .”<sup>100</sup>

Although the lodestar amount is a “a useful starting point” to objectively make “an initial estimate” of the value of a lawyer’s services, the Court held that it does not end the inquiry.<sup>101</sup> Next, other factors must be considered that may justify an adjustment to the lodestar fee.<sup>102</sup> Although the factors were not limited to those stated in *Johnson*, this two-step process effectively integrated a *Johnson*-type test into the lodestar method.<sup>103</sup>

The U.S. Supreme Court further refined its two-step lodestar method in *Blum v. Stenson*.<sup>104</sup> There, legal aid attorneys on a § 1983 case sought an upward adjustment of their fees based on the complexity of the case, novelty of the issues, and the “great benefit” to a large class of plaintiffs.<sup>105</sup> On appeal, the Court clarified several key points. First, the lodestar calculation is not just an “initial estimate” but is presumed to be the reasonable fee.<sup>106</sup> Second, a step-two adjustment cannot be based on factors already subsumed in the lodestar amount, which include “novelty and complexity, special skill and experience of counsel, quality of representation, and results obtained.”<sup>107</sup> Put differently, a court may not adjust a lodestar amount based on the quality of the representation because that consideration would have already been incorporated through the reasonable hourly rate.<sup>108</sup> Third, upward adjustments of the lodestar amount should be “rare” and “exceptional.”<sup>109</sup> The *Blum* articulation of the lodestar method continues to guide federal courts and has heavily influenced fee-shifting jurisprudence in Texas.<sup>110</sup>

### C. Lodestar in the Lone Star State: Development of Texas Jurisprudence

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<sup>98</sup> *Id.* at 433-34 (citing S. Rep. No. 94-1011, p. 6 (1976)).

<sup>99</sup> *Id.* at 434.

<sup>100</sup> *Id.* (emphasis in original).

<sup>101</sup> *Id.*

<sup>102</sup> *Id.*

<sup>103</sup> *See id.* at 434 n.9.

<sup>104</sup> *Del. Valley Citizens’ Council*, 478 U.S. at 564 (citing *Blum v. Stenson*, 465 U.S. 886 (1984)).

<sup>105</sup> *Blum*, 465 U.S. at 888-91.

<sup>106</sup> *Compare Hensley*, 461 U.S. at 433, *with Blum*, 465 U.S. at 897.

<sup>107</sup> *See Blum*, 465 U.S. at 898-901.

<sup>108</sup> *Id.* at 899.

<sup>109</sup> *Id.* at 899, 901.

<sup>110</sup> *See Robrmoos Venture*, 578 S.W.3d at 493.

Like several federal circuits, Texas courts initially used a factor-based method for determining reasonable and necessary fees.<sup>111</sup> In *Arthur Andersen v. Perry Equipment Corp.*, the Texas Supreme Court articulated the following list of factors for consideration by fact-finders:

1. the time and labor required, novelty and difficulty of the questions involved, and the skill required to perform the legal service properly;
2. the likelihood . . . that the acceptance of the particular employment will preclude other employment by the lawyer;
3. the fee customarily charged in the locality for similar services;
4. the amount involved and the results obtained;
5. the time limitations imposed by the client or by the circumstances;
6. the nature and length of the professional relationship with the client;
7. the experience, reputation, and ability of the lawyer or lawyers performing the services; and
8. whether the fee is fixed or contingent on the results obtained or uncertainty of collection before legal services have been rendered.<sup>112</sup>

These factors repeat, almost verbatim, Rule 1.04 of the Texas Disciplinary Rules of Professional Conduct, which prohibits a lawyer from charging an illegal or unconscionable fee.<sup>113</sup> “A fee is unconscionable if a competent lawyer could not form a reasonable belief that the fee is reasonable.”<sup>114</sup>

Ethics Tip: Texas attorneys have a fiduciary duty to charge a legal and reasonable fee in every engagement, regardless of whether the fees will be shifted to the other side.<sup>115</sup> The factors for determining reasonableness for fee-shifting are the same as those for determining disciplinary violations.<sup>116</sup> Accordingly, fees that are found to be unreasonable in the fee-shifting context might also be an ethical violation subject to disciplinary action.

The *Arthur Andersen* factors became *the* standard for proving reasonableness and necessity of attorney fees in Texas.<sup>117</sup> Indeed, until 2019, I had never encountered any attorney trying to prove fees through the lodestar method in a state court case.

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<sup>111</sup> *Id.* (citing *Arthur Andersen*, 945 S.W.2d at 818).

<sup>112</sup> *Arthur Andersen*, 945 S.W.2d at 818.

<sup>113</sup> Compare *id.*, with Tex. Disciplinary R. of Prof. Conduct 1.04(a)-(b).

<sup>114</sup> Tex. Disciplinary R. of Prof. Conduct 1.04(a).

<sup>115</sup> See *id.*; *Lopez v. Munoz, Hockema & Reed, L.L.P.*, 22 S.W.3d 857, 867 (Tex. 2000).

<sup>116</sup> Compare *id.*, with *Robrmoos Venture*, 578 S.W.3d at 496 (describing lodestar as a “short-hand” version of the *Arthur Andersen* factors).

<sup>117</sup> See Michol O’Connor, O’Connor’s Texas Causes of Action 1375-78 (2016) (describing the test for reasonableness and necessity by referencing *Arthur Andersen*). No reference to lodestar could be identified, although by this date the Texas Supreme Court had decided the cases that it said “should have made it clear” that lodestar was the proper method for determining the reasonableness and necessity of fees. See *Robrmoos Venture*, 578 S.W.3d at 496.

Yet lodestar has been on the Texas legal scene for some time.<sup>118</sup> The Texas Supreme Court first introduced the calculation in 2012.<sup>119</sup> In *El Apple I Ltd. v. Olivas*, the Court considered the proper “calculation of an attorney’s fee award in an employment discrimination and retaliation suit brought pursuant to the Texas Commission on Human Rights Act (TCHRA).”<sup>120</sup> As the Court explained, Texas courts look to federal law in construing the TCHRA because one of the statute’s purposes is to harmonize state and federal employment discrimination law.<sup>121</sup> And so Texas courts apply the lodestar method in awarding fees in TCHRA cases.<sup>122</sup> The *El Apple* court explained that the lodestar method involves two steps:

First, the court must determine the reasonable hours spent by counsel in the case and a reasonable hourly rate for such work. The court then multiplies the number of hours by the applicable rate, the product of which is the base fee or lodestar. The court may then adjust the base lodestar up or down (apply a multiplier), if relevant factors indicate an adjustment is necessary to reach a reasonable fee in the case.<sup>123</sup>

The factors for adjustment come straight from *Arthur Andersen* and Rule 1.04 of the Texas Disciplinary Rules of Professional Conduct.<sup>124</sup> Although the lower court used the lodestar method, the Texas Supreme Court overturned its fee award because the evidence of reasonable fees was legally insufficient.<sup>125</sup> The plaintiff’s attorney testified that his firm had spent 890 hours on the case and generally described the type of work completed.<sup>126</sup> No time records or other documentary evidence was introduced.<sup>127</sup> The Court held that this evidence did not allow for meaningful review, noting that a lodestar calculation requires, at a minimum, documentation of the services performed, who performed them and at what hourly rate, when they were performed, and how much time the work required.<sup>128</sup>

For those attorneys following fee-shifting cases, *El Apple* created some confusion.<sup>129</sup> Did lodestar only apply to TCHRA cases because of the statute’s connection to federal law? Or could a party choose between *Arthur Andersen* and lodestar?

According to the *Robrmoos* Court, any doubt about these questions should have been resolved when *El Apple*’s holding was applied under a different fee-shifting statute that did not require the lodestar method for determining the reasonableness of fees.<sup>130</sup> The doubt wasn’t

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<sup>118</sup> *El Apple I, Ltd. v. Olivas*, 370 S.W.3d 757, 760 (Tex. 2012).

<sup>119</sup> *Robrmoos Venture*, 578 S.W.2d at 494 (citing *El Apple*, 370 S.W.3d at 760).

<sup>120</sup> *El Apple*, 370 S.W.3d at 758.

<sup>121</sup> *Id.* at 760.

<sup>122</sup> *Id.*

<sup>123</sup> *Id.*

<sup>124</sup> *See id.* at 760-61.

<sup>125</sup> *Id.* at 759, 765.

<sup>126</sup> *Id.* at 759, 763.

<sup>127</sup> *Id.* at 763.

<sup>128</sup> *Id.* at 762-63.

<sup>129</sup> *See Robrmoos Venture*, 578 S.W.3d at 490, 495.

<sup>130</sup> *Id.* at 495.

resolved, and it's easy to see why. In applying lodestar in *City of Laredo v. Montano*, the Court noted that the fee-shifting statute at issue did not require a lodestar calculation, but said:

The property owner nevertheless **chose** to prove up attorney's fees using this method and so our observations in *El Apple* have similar application here.<sup>131</sup>

The concept that the lodestar method was a *choice* was repeated by the Texas Supreme Court a year later in *Long v. Griffin*.<sup>132</sup> There, the Griffins sought fees under Chapter 38 of the Texas Civil Practice and Remedies Code and the UDJA.<sup>133</sup> In support of their claim, the Griffins' attorney submitted an affidavit with testimony that roughly approximated the lodestar method—*i.e.*, it gave the hours worked and total fee.<sup>134</sup> The Supreme Court reversed because of insufficient evidence, explaining:

This Court has made clear that a party **choosing** the lodestar method of proving attorney's fees must provide evidence of the time expended on specific tasks to enable the fact finder to meaningfully review the fee application.<sup>135</sup>

Unsurprisingly, numerous courts of appeals followed suit, holding that the lodestar method was optional.<sup>136</sup> They were wrong. As the Supreme Court has now explained:

Based on our recent precedent, **it should have been clear** that the lodestar method developed as a “short hand version” of the *Arthur Andersen* factors and was never intended to be a separate test or method.<sup>137</sup>

Do as I say, not as I ~~do~~ said. Jokes aside, the law in Texas is now clear: The reasonableness and necessity of legal fees may be determined **only** by the lodestar method.<sup>138</sup> Let's now take a closer look at the case that made that point.

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<sup>131</sup> *City of Laredo v. Montano*, 414 S.W.3d 731, 736 (Tex. 2013) (emphasis added).

<sup>132</sup> *Long v. Griffin*, 442 S.W.3d 253, 253 (Tex. 2014).

<sup>133</sup> *Id.* at 255.

<sup>134</sup> *Id.*

<sup>135</sup> *Id.* at 253 (emphasis added).

<sup>136</sup> See *R2 Rests., Inc. v. Mineola Cmty. Bank, SSB*, 561 S.W.3d 642, 660 (Tex. App.—Tyler 2018, pet. denied); *Propel Fin. Servs. LLC for Propel Funding Nat'l 1, LLC v. Perez*, No. 01-17-00682-CV, 2018 WL 3580935, at \*4 (Tex. App.—Houston [1st Dist.] July 26, 2018, no pet.); *Barnett v. Schiro*, No. 05-16-00999-CV, 2018 WL 329772, at \*9 (Tex. App.—Dallas Jan. 9, 2018, no pet.); *Matlock v. Fitzgerald*, 11-15-00211-CV, 2017 WL 4844439, at \*6 (Tex. App.—Eastland Oct. 26, 2017, no pet.); *Lavry v. Pecan Plantation Owners Ass'n, Inc.*, 02-15-00079-CV, 2016 WL 4395777, at \*8 (Tex. App.—Fort Worth Aug. 18, 2016, no pet.); *Barton Creek Senior Living Ctr., Inc. v. Howland*, 03-13-00854-CV, 2016 WL 1756228, at \*4 (Tex. App.—Austin Apr. 28, 2016, no pet.); *Circle Ridge Prod., Inc. v. Kittrell Family Minerals, LLC*, 06-13-00009-CV, 2013 WL 3781367, at \*7 (Tex. App.—Texarkana July 17, 2013, pet. denied); *Concert Health Plan, Inc. v. House Nw. Partners, Ltd.*, No. 14-2-00457-CV, 2013 WL 2382960, at \*9 n.17 (Tex. App.—Houston [14th Dist.] May 30, 2103, no pet.).

<sup>137</sup> *Robrmoos Venture*, 578 S.W.3d at 490.

<sup>138</sup> *Id.* at 497-98, 501.

#### D. *Rohrmoos*: Case Summary and Key Principles

*Rohrmoos* involved a dispute over a commercial lease in Dallas.<sup>139</sup> UT Southwestern DVA Healthcare, LLP (UTSW) leased a building from Rohrmoos Venture for use as a dialysis clinic.<sup>140</sup> During the lease term, the building began to have water penetration issues, which led to criticism from state health inspectors.<sup>141</sup> When the issue persisted and even worsened, UTSW terminated the lease and vacated because the building was unsuitable for its intended purpose.<sup>142</sup> At termination, UTSW owed another \$250,000 in rent for the rest of the lease term.<sup>143</sup> UTSW sued for breach and asked the court to declare that UTSW was justified in terminating the lease.<sup>144</sup> Rohrmoos Venture counterclaimed for negligence and breach of contract.<sup>145</sup>

At trial, UTSW's attorney tried to prove the reasonableness and necessity of the \$322,000 to \$400,000 his client was requesting in attorney fees by testifying that (1) he had 20 years of litigation experience; (2) his standard rate was \$430 per hour; (3) he had handled similar cases; and (4) a reasonable number of hours to spend on the case was between 750 and 1,000.<sup>146</sup> He also testified that his actual fees were closer to \$800,000 because the case had not been worked up in a reasonable fashion.<sup>147</sup> Counsel then offered examples of why the litigation costs were so high, which included "searching through 'millions' of e-mails and reviewing 'hundreds of thousands' of documents during discovery, over forty depositions taken, and a forty-page motion for summary judgment."<sup>148</sup> UTSW's attorney did not testify or offer evidence of all the work completed, nor how much time was spent on any one task.<sup>149</sup> Instead, he opined that the requested fees tracked three of the eight *Arthur Andersen* factors.<sup>150</sup> The jury found for UTSW and awarded \$800,000 in fees for trial.<sup>151</sup>

Rohrmoos Venture appealed, claiming that the evidence could not support UTSW's fee award.<sup>152</sup> The Dallas Court of Appeals affirmed, holding that *El Apple* and its progeny did not apply, and thus that use of the lodestar method was not required.<sup>153</sup> The court also held "that billing records are not required to prove attorney's fees, and testimony about the attorney's experience, the total amount of fees, and the reasonableness of the fees complied with *Arthur Andersen* and supported the fee award."<sup>154</sup> The Texas Supreme Court reversed,

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<sup>139</sup> *Id.* at 475-76.

<sup>140</sup> *Id.* at 475.

<sup>141</sup> *Id.* at 475-76.

<sup>142</sup> *Id.*

<sup>143</sup> *Id.* at 476.

<sup>144</sup> *Id.*

<sup>145</sup> *Id.*

<sup>146</sup> *Id.* at 476, 503-505.

<sup>147</sup> *Id.* at 476, 503.

<sup>148</sup> *Id.* at 476.

<sup>149</sup> *Id.*

<sup>150</sup> *Id.*

<sup>151</sup> *Id.*

<sup>152</sup> *Id.* at 478.

<sup>153</sup> *Id.*

<sup>154</sup> *Id.*

holding not only that the evidence was insufficient but also that the reasonableness and necessity of attorney's fees must be determined using the lodestar method.<sup>155</sup>

*Robrmoos* articulated key principles that underpin fee-shifting jurisprudence and that should guide attorneys in ethical billing. First, the purpose of fee shifting is to compensate the prevailing party for its reasonable—not actual—losses resulting from the litigation process.<sup>156</sup> Fee-shifting is not intended to improve the attorney's economic situation.<sup>157</sup> So, only reasonable fees for necessary work will be shifted, and the party's fee arrangement with the lawyer does not conclusively establish that a fee is reasonable and necessary.<sup>158</sup> Although lawyers are ethically prohibited from charging unreasonable fees, nothing prohibits a client from agreeing to them.<sup>159</sup> Second, because fees compensate the litigant, the award and enforcement of a fee award belong to the party, not the lawyer.<sup>160</sup> Third, a party must be represented by an attorney to secure a fee award.<sup>161</sup> This aspect is interpreted fairly liberally, so that fees can be awarded to in-house counsel or a lawyer representing herself or her firm.<sup>162</sup>

## E. Proving Reasonableness and Necessity of Attorneys' Fees

### 1. *The 2-Step Lodestar Method*

The lodestar method is a two-step process.<sup>163</sup> The first step is the base calculation.<sup>164</sup> In making this calculation, the fact-finder determines (1) the reasonable hourly rate for each attorney and legal assistant that worked on the matter, and (2) the reasonable hours for the necessary services provided.<sup>165</sup> Each reasonable hourly rate is then multiplied by the corresponding reasonable hours to produce a total amount.<sup>166</sup> When supported by sufficient evidence, this total (sometimes called the base or base lodestar amount) is presumed to reflect the reasonable and necessary fees that may be shifted.<sup>167</sup>

In step two, the fact-finder must determine whether an enhancement or reduction of the base amount is warranted based on “relevant considerations.”<sup>168</sup> The *Robrmoos* Court did not explicitly define what those considerations were, but its references to the *Arthur Andersen* “considerations” imply that the Rule 1.04 list is the most likely source of possible bases for adjustment.<sup>169</sup> But as in the federal courts, an adjustment of the base amount cannot be based

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<sup>155</sup> *Id.* at 501, 506.

<sup>156</sup> *Id.* at 487.

<sup>157</sup> *Id.*

<sup>158</sup> *Id.* at 487-88

<sup>159</sup> *See id.*; *see also* Tex. R. Disciplinary Prof. Conduct 1.04(a).

<sup>160</sup> *Id.* at 487.

<sup>161</sup> *Id.* at 488.

<sup>162</sup> *Id.*

<sup>163</sup> *Id.* at 501.

<sup>164</sup> *Id.* at 497-98, 501.

<sup>165</sup> *Id.* at 498, 501.

<sup>166</sup> *Id.*

<sup>167</sup> *Id.* at 499.

<sup>168</sup> *Id.* at 499-500, 502.

<sup>169</sup> *See id.* at 500, n.11-12.



on a consideration subsumed in the step-one base calculation.<sup>170</sup> Per the Court, the base calculation usually includes “at least” the following *Arthur Andersen* considerations:

- the time and labor required;
- the novelty and difficulty of the question involved;
- the skill required to perform the legal service properly;
- the fee customarily charged in the locality for similar legal services;
- the amount involved;
- the experience, reputation, and ability of the lawyer or lawyers performing the services;
- whether the fee is fixed or contingent on results obtained;
- the uncertainty of collection before the legal services have been rendered;
- and
- the results obtained.<sup>171</sup>

This leaves three considerations available for determining an adjustment: (i) preclusion from other employment; (ii) time limits imposed by the client or circumstances; and (iii) the nature and length of the attorney’s professional relationship with the client.<sup>172</sup> When an adjustment or reduction is sought, the movant must “produce specific evidence” showing that a higher or lower amount is necessary to achieve a reasonable fee award.<sup>173</sup>

## ***2. Supported by Legally Sufficient Evidence***

One of the most frequent reasons attorney fee awards get overturned is for lack of legally sufficient proof.<sup>174</sup> General conclusory testimony, of the type often offered under the *Arthur Andersen* method, is not enough.<sup>175</sup> “Sufficient evidence includes, at a minimum, evidence of (1) particular services performed, (2) who performed those services, (3) approximately when the services were performed, (4) the reasonable amount of time required to perform the services, and (5) the reasonable hourly rate for each person performing such services.”<sup>176</sup>

Contemporaneous time or billing records are not required proof but are “*strongly*” encouraged.<sup>177</sup> Do yourself a favor; write down your time. Bills are by far the surest method of proving the first three items on the minimum sufficient evidence list discussed by the Court. If you read deeply enough into the cases, you can find authority that might lull you into thinking bills aren’t necessary—*e.g.*, “even if contemporaneous records are unavailable, we

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<sup>170</sup> *Id.* at 500.

<sup>171</sup> *Id.*

<sup>172</sup> *Compare id., with Arthur Andersen*, 945 S.W.2d at 818.

<sup>173</sup> *Robrmoos Venture*, 578 S.W.3d at 501.

<sup>174</sup> *See, e.g., Robrmoos Venture*, 578 S.W.3d at 506; *Long*, 442 S.W.3d at 256; *Montano*, 414 S.W.3d at 733, 736-37; *El Apple*, 370 S.W.3d at 765.

<sup>175</sup> *See Robrmoos Venture*, 578 S.W.3d at 501.

<sup>176</sup> *Id.* at 498.

<sup>177</sup> *Id.* at 502 (emphasis in original).

have allowed for reconstruction of an attorney’s work.”<sup>178</sup> Don’t be fooled. As the Court has noted repeatedly, “in all but the simplest cases, the attorney would probably have to refer to some type of record or documentation” to provide legally sufficient proof.<sup>179</sup>

The next issue is proving the *reasonability* of hours and rates.<sup>180</sup> Here, the *Arthur Andersen* considerations are the primary guide.<sup>181</sup> Whether the hours requested are reasonable will generally depend on the time and labor required, the novelty and difficulty of the issues involved, the amount involved, and the results obtained.<sup>182</sup> Of these, the results obtained factor is arguably the most important.<sup>183</sup> In particular, courts will consider the proportionality of the fees requested to the judgment amount.<sup>184</sup> If a plaintiff has achieved only partial or limited success, the base lodestar amount may be excessive and subject to reduction.<sup>185</sup> Although the results obtained are an important factor, this (at least in the Fifth Circuit) may not be the sole factor for adjustment.<sup>186</sup>

In determining whether the hourly rate is reasonable, the fact-finder should generally consider the skill required to perform the work; the customary fee in the locality of the dispute; the experience, reputation, and ability of the lawyer; and whether the fee was fixed or contingent.<sup>187</sup> The United States Supreme Court has recognized that determining the customary fee or prevailing market rate is inherently difficult.<sup>188</sup> That said, an hourly rate is generally found to be reasonable if it is in line with rates for similar work in the same community, and by a lawyer with comparable skill, experience, and reputation.<sup>189</sup> This has historically been proven through conclusory expert attorney testimony, often by the same lawyer seeking fees.<sup>190</sup> Although this practice was not directly contradicted by *Robrmoos*, practitioners seeking large fee awards may want to consider other, additional methods of proof, such as surveys or independent data.<sup>191</sup>

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<sup>178</sup> See, e.g., *Kinsel v. Lindsey*, 526 S.W.3d 411, 428 (Tex. 2017).

<sup>179</sup> *Robrmoos Venture*, 578 S.W.3d at 502 (quoting *El Apple*, 370 S.W.3d at 763).

<sup>180</sup> See *id.* at 498.

<sup>181</sup> See *id.* at 500.

<sup>182</sup> See *id.*

<sup>183</sup> See *Hensley*, 461 U.S. at 436 (describing the results obtained as the “most critical factor”); see also *Farrar v. Hobby*, 506 U.S. 103, 114 (1992); *Romaguera v. Gegenheimer*, 162 F.3d 893, 896 (5th Cir. 1998), *decision clarified on denial of reh’g*, 169 F.3d 223 (5th Cir. 1999).

<sup>184</sup> See, e.g., *Gurule v. Land Guardian, Inc.*, 912 F.3d 252, 258 (5th Cir. 2018); *Xinyang Hualong Minerals Co., Ltd. v. Delgado*, No. 4:16-cv-0104, 2017 WL 3236113, at \*4-5 (S.D. Tex. July 28, 2017).

<sup>185</sup> *Hensley*, 461 U.S. at 436.

<sup>186</sup> *Compare Saldivar v. Austin I.S.D.*, 675 Fed. App’x 429, 432 (5th Cir. Jan. 11, 2017) (affirming district court’s adequate but limited consideration of results obtained), *with Cervantes v. Cotter*, 686 Fed. App’x 281, 282 (5th Cir. Apr. 19, 2017) (district court improperly “relied solely” on the results obtained to reduce the lodestar).

<sup>187</sup> See *Robrmoos Venture*, 578 S.W.3d at 500.

<sup>188</sup> *Blum*, 465 U.S. at 895 n.11.

<sup>189</sup> *Id.*; see also *Hopwood v. Tex.*, 236 F.3d 256, 281 (5th Cir. 2000) (“Hourly rates are to be computed according to the prevailing market rates in the relevant legal market, not the rates that lions at the bar may command”).

<sup>190</sup> *Id.*; see also *Robrmoos Venture*, 578 S.W.3d at 490.

<sup>191</sup> See *Blum*, 465 U.S. at 895 n.11 (“[T]he burden is on the fee applicant to produce satisfactory evidence—in addition to the attorney’s own affidavits—that the requested rates are in line with those prevailing in the community . . .”).

### 3. *Properly Segregated Fees*

A fee claimant must segregate recoverable fees from unrecoverable fees if any of the fees sought relate solely to a claim (or party)<sup>192</sup> for which fees are unrecoverable.<sup>193</sup> An exception to this general rule exists for discrete legal services that advance both recoverable and unrecoverable claims.<sup>194</sup> The exception *is not* simply whether separate claims involve intertwined facts.<sup>195</sup> Even though different claims may depend on the same set of facts, each claim does not necessarily require “the same research, discovery, proof, or legal expertise.”<sup>196</sup> The party seeking fees bears the burden of showing that segregation is not required.<sup>197</sup> Further, the need to segregate fees is a question of law, and how much certain claims are segregable is a mixed question of law and fact.<sup>198</sup>

*Tony Gullo Motors I, L.P. v. Chapa* is the seminal case on fee segregation in Texas.<sup>199</sup> While explaining the inherent difficulty of determining which claims could be segregated, the Court found that Chapa could not recover fees for the time her attorneys spent drafting pleadings or the jury charge related to Chapa’s fraud claim.<sup>200</sup> The Court then held that proving that discrete legal services advance both recoverable and nonrecoverable claims *does not* require attorneys to keep separate time entries for different claims:

*Chapa’s attorneys did not have to keep separate time records when they drafted the fraud, contract, or DTPA paragraphs of her petition; an opinion would have sufficed stating that, for example, 95 percent of their drafting time would have been necessary even if there had been no fraud claim.*<sup>201</sup>

Standard requests for disclosures, proof of background facts, depositions of primary actors, discovery motions and hearings, and voir dire are examples of discrete tasks that may advance recoverable and nonrecoverable claims.<sup>202</sup>

Despite *Chapa’s* statement that attorneys need not keep separate time entries for separate claims, subsequent cases have held otherwise.<sup>203</sup> One year after *Chapa*, the Fourteenth

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<sup>192</sup> *Tony Gullo Motors I, L.P. v. Chapa*, 212 S.W.3d 299, 313 (Tex. 2006); *Stewart Title Guar. Co. v. Sterling*, 822 S.W.2d 1, 11 (Tex. 1991), *holding modified by Chapa*, 212 S.W.3d 299.

<sup>193</sup> *Chapa*, 212 S.W.3d at 313.

<sup>194</sup> *Id.* at 313-14.

<sup>195</sup> *Id.* at 313.

<sup>196</sup> *Id.*

<sup>197</sup> *CA Partners v. Spears*, 274 S.W.3d 51, 83 (Tex. App.—Houston [14th Dist.] 2008, pet. denied).

<sup>198</sup> *Id.* at 81 (citing *Chapa*, 212 S.W.3d at 312-13).

<sup>199</sup> *Chapa*, 212 S.W.3d at 312-314.

<sup>200</sup> *Id.* at 313.

<sup>201</sup> *Id.* at 314 (emphasis added).

<sup>202</sup> *Id.* at 313.

<sup>203</sup> 7979 *Airport Garage, L.L.C. v. Dollar Rent A Car Sys.*, 245 S.W.3d 488, 509 (Tex. App.—Houston [14th Dist.] 2007, pet. denied); *Spears*, 274 S.W.3d at 83; *Colli v. S. Methodist Univ.*, No. 3:08-CV-1627-P, 2012 WL 13027419, at \*3 (N.D. Tex. Oct. 22, 2012).

District Court of Appeals decided *7979 Airport Garage, L.L.C. v. Dollar Rent A Car Systems, Inc.*,<sup>204</sup> which involved a tenant who prevailed on a breach-of-contract claim against its landlord.<sup>205</sup> The tenant also brought a breach-of-warranty claim in which fees were not recoverable.<sup>206</sup> On appeal, the landlord argued that the attorney fee award was improper because the tenant failed to segregate its fees.<sup>207</sup> In considering whether any of the legal work pertained solely to the warranty claim, the court interpreted *Chapa* to require a factfinder to “. . . parse the work into component tasks.”<sup>208</sup> In its analysis, the court held that because the tenant’s petition contained paragraphs related to the warranty claim and the jury charge contained two questions on the warranty claim, the tenant needed to segregate its fees—even though the jury charge and petition contained “less than a dozen sentences” related solely to breach of warranty.<sup>209</sup>

After *7979*, the Fourteenth District Court of Appeals went even farther, explaining that parsing the work into component tasks included “. . . examining a pleading paragraph by paragraph to determine which ones relate to recoverable claims.”<sup>210</sup> The court has recently noted that this burden can be “extraordinarily difficult” to meet when the fee claimant asserts causes of action for which fees are both recoverable and unrecoverable.<sup>211</sup> The court provided guidance for these cases:

[I]f the plaintiff files a pleading in which one paragraph alleges a tort cause of action for which fees are not recoverable, then the fees for the time spent in drafting that paragraph are non-recoverable, and the plaintiff must segregate the fees incurred for drafting that portion of the pleading from the fees incurred for drafting the portions of the pleading that advanced claims for which fees are recoverable.<sup>212</sup>

These holdings apply a stricter standard for fee segregation than contemplated in *Chapa* and depart from the holding that “Chapa’s attorneys did not have to keep separate time records when they drafted the fraud, contract, or DTPA paragraphs of her petition.”<sup>213</sup> As a precautionary measure, practitioners should use these cases as a framework for future billing

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<sup>204</sup> 245 S.W.3d at 509.

<sup>205</sup> *Id.*

<sup>206</sup> *Id.*

<sup>207</sup> *Id.* at 507.

<sup>208</sup> *Id.* at 509 (quoting *Chapa*, 212 S.W.3d at 313 (“But when Chapa’s attorneys were drafting her pleadings or the jury charge related to fraud, there is no question [that] those fees were not recoverable.”) (emphasis original)).

<sup>209</sup> *Id.* (quoting *Chapa*, 212 S.W.3d at 313) (“unrecoverable fees [are not] rendered recoverable merely because they are nominal . . . .”).

<sup>210</sup> *Clearview Properties, L.P. v. Prop. Tex. SC One Corp.*, 287 S.W.3d 132, 144 (Tex. App.—Houston [14th Dist.] 2009, pet denied) (emphasis added).

<sup>211</sup> *Milliken v. Turoff*, No. 14-17-00282-CV, 2018 WL 1802207, at \*2 (Tex. App.—Houston [14th Dist.] Apr. 17, 2018) (mem. op.).

<sup>212</sup> *Id.*

<sup>213</sup> *Chapa*, 212 S.W.3d at 314.

entries when a party asserts claims where fees are both recoverable and unrecoverable. For example, in a classic construction defect claim when a plaintiff asserts both negligence and breach-of-contract claims against a general contractor, it would be prudent for the plaintiff to segregate “component tasks” for each claim—*e.g.*, “Drafted negligence section of petition (.5); drafted breach of contract section (.9).” This practice is recommended even where all claims permit the recovery of fees because a fee claimant generally cannot recover for time spent on claims it loses or does not pursue at trial.<sup>214</sup> A small silver lining: a failure to segregate does not automatically lead to reversal. Instead, the proper remedy is remand for reconsideration with sufficiently detailed information for a meaningful review of the fees sought.<sup>215</sup>

## F. Lodestar in Practice: Case Studies

### 1. *City of Laredo v. Montano*

*Conclusory, general proof insufficient; time records critical*

The *Montano* case arose out of a condemnation suit.<sup>216</sup> The City of Laredo sought to condemn the Montanos’ property in the central business district near International Bridge No. 1 to widen a street and build a pedestrian plaza.<sup>217</sup> The Montanos refused to sell, claiming that the condemnation was not for a public purpose, but was meant to benefit a nearby shopping center.<sup>218</sup> The City sued, and the case was tried to a jury.<sup>219</sup> The Montanos prevailed and were awarded over \$450,000 in attorneys’ fees.<sup>220</sup>

Most of the fee award was based on the testimony of two attorneys: Richard Gonzalez and Adriana Benavides-Maddox.<sup>221</sup> Mr. Gonzalez testified to ten general types of tasks he had performed on behalf of the Montanos over 226 weeks, including: watching 38 DVDs of city council meetings; conducting “a lot” of legal research; spending “countless hours” preparing for and taking depositions; and preparing for and trying the case.<sup>222</sup> Mr. Gonzalez admitted he did not keep time records because he had not intended to bill his client.<sup>223</sup> But he estimated that, on average, he had devoted “a barebones minimum” of six hours a week to the case.<sup>224</sup> Addressing some of the other *Arthur Andersen* factors, Mr. Gonzalez also testified:

- Recent case law changes made the issues novel;
- He had turned away other work—but he could not offer any specific examples; and

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<sup>214</sup> *Walker v. U.S. Dep’t of Hous. & Urban Dev.*, 99 F.3d 761, 769 (5th Cir. 1996).

<sup>215</sup> *Kinsel*, 526 S.W.3d at 428 (citing *Long*, 442 S.W.3d at 255).

<sup>216</sup> *Montano*, 414 S.W.3d at 732.

<sup>217</sup> *Id.* at 733.

<sup>218</sup> *Id.*

<sup>219</sup> *Id.* at 732.

<sup>220</sup> *Id.*

<sup>221</sup> *Id.*

<sup>222</sup> *Id.* at 733-34.

<sup>223</sup> *Id.* at 734-35.

<sup>224</sup> *Id.* at 734.

- \$340,000 in fees was small in proportion to successfully defending the condemnation of a \$4-million property.<sup>225</sup>

Ms. Benavides-Maddox charged an hourly rate of \$200 and testified that this was reasonable and customary for a lawyer of her experience.<sup>226</sup> She also testified to her general areas of responsibility, that she had been paid \$25,000 before trial, and that she was owed another \$12,000 for trial, which she calculated by estimating twelve hours of work for each of the five trial days.<sup>227</sup> Although Ms. Benavides-Maddox kept detailed billing records, she did not provide them because the City had not requested them.<sup>228</sup>

On appeal, the Texas Supreme Court reversed the trial court’s award of Mr. Gonzalez’s fees,<sup>229</sup> but affirmed the award for time spent by Ms. Benavides-Maddox. In reaching its decision, the Court explained that Mr. Gonzalez provided “no clue” how he concluded that his six-hours-a-week estimate was “conservative.”<sup>230</sup> His testimony that he spent “a lot of time” or “countless hours” was not evidence because it failed to provide the specificity needed for a meaningful lodestar determination.<sup>231</sup> The Court also criticized the fact that Mr. Gonzalez testified he would have kept time records if he had intended to charge his client.<sup>232</sup> “A similar effort should be made when an adversary is asked to pay instead of the client.”<sup>233</sup>

Unlike Mr. Gonzalez, Ms. Benavides-Maddox kept time records, and had billed and been paid \$25,000 based on those records.<sup>234</sup> The Court accepted her estimate on trial time (instead of bills), noting that she had not yet had time to record the contemporaneous task and that the time was for work the opposing side had witnessed, at least in part.<sup>235</sup> While not perfect, this was at least some competent evidence on which the trial court could have based its award.<sup>236</sup>

## 2. *Xinyang Hualong Minerals Co., Ltd. v. Delgado*

*Fees reduced for duplicative time, excessive rates, and based on results obtained*

*Delgado* involved simple breach-of-contract and unjust-enrichment claims.<sup>237</sup> After modest pleading and motion practice over proper parties, the plaintiff secured a \$540,000 default judgment.<sup>238</sup> The plaintiff then sought to recover the approximately \$43,000 in

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<sup>225</sup> *Id.*

<sup>226</sup> *Id.* at 735.

<sup>227</sup> *Id.*

<sup>228</sup> *Id.*

<sup>229</sup> *Id.* at 737.

<sup>230</sup> *Id.* at 736.

<sup>231</sup> *Id.*

<sup>232</sup> *Id.*

<sup>233</sup> *Id.*

<sup>234</sup> *Id.* at 737.

<sup>235</sup> *Id.*

<sup>236</sup> *Id.*

<sup>237</sup> *Delgado*, 2017 WL 3236113, at \*4.

<sup>238</sup> *Id.* at \*1, 4.

attorneys' fees that it had actually incurred.<sup>239</sup> The legal work for the plaintiff was handled by two attorneys: one senior associate from DLA Piper, charging a "reduced rate" of \$660 an hour and a solo practitioner billing at \$300 an hour.<sup>240</sup> Both attorneys provided detailed time records and affidavits to support the requested fee award.<sup>241</sup> The district court reduced the fee award by about 25 percent, citing two primary issues.<sup>242</sup>

First, the fees requested by both attorneys were out of proportion to the work that was reasonable and necessary because there was "unnecessary duplication of services in prosecution of this straightforward litigation."<sup>243</sup> For example, both attorneys billed several hours drafting a simple five-page original complaint.<sup>244</sup> The court remedied this issue by excluding duplicative time.<sup>245</sup> Second, the court found that DLA Piper's rate was unnecessarily high and that certain simple tasks should have been delegated to a very junior associate.<sup>246</sup> As a result, the court reduced DLA Piper's hourly rate to \$500 an hour.<sup>247</sup>

### **3. *Gurule v. Land Guardian, Inc.***

*Fees reduced for poor billing practices and based on results obtained*

In *Gurule*, a group of bartenders and bottle waitresses sued their employer under the Fair Labor Standards Act.<sup>248</sup> By trial, the only remaining plaintiff was Ms. Gurule, who claimed approximately \$25,000 in unpaid wages.<sup>249</sup> After rejecting four separate offers to settle ranging from roughly \$1,500 to \$5,000, Ms. Gurule was awarded \$1,131 by a jury.<sup>250</sup>

Ms. Gurule's request for fees was tried to the bench.<sup>251</sup> She sought to recover \$130,000 for 281 attorney hours and 31 legal assistant hours of work.<sup>252</sup> The trial court rejected this number, reducing the attorney time 29% for time expended on settling parties claims, 10% for block billing, and 20% for reasonable billing judgment.<sup>253</sup> The court also excluded requested legal assistant fees because the record lacked any evidence of a reasonable market rate for legal assistant time.<sup>254</sup> After making these reductions, the court multiplied the reduced number of

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<sup>239</sup> *Id.* at \*1.

<sup>240</sup> *Id.*, at \*4.

<sup>241</sup> *Id.*

<sup>242</sup> *Id.* at \*4-5.

<sup>243</sup> *Id.*

<sup>244</sup> *Id.* at \*5.

<sup>245</sup> *Id.*

<sup>246</sup> *Id.*

<sup>247</sup> *Id.*

<sup>248</sup> *Gurule*, 912 F.3d at 255.

<sup>249</sup> *Id.* at 255-56.

<sup>250</sup> *Id.* at 256.

<sup>251</sup> *Id.*

<sup>252</sup> *Id.* at 258.

<sup>253</sup> *Id.*

<sup>254</sup> *Id.*

hours by the attorney's rate of \$450 (which it determined was reasonable) for a base lodestar amount of \$62,000.<sup>255</sup>

Next, the court considered whether a step-two adjustment was necessary.<sup>256</sup> It found that half of the considerations supported an adjustment and half were neutral.<sup>257</sup> But the most critical consideration—degree of success obtained—supported a reduction.<sup>258</sup> The court explained:

Here, only one of the four Plaintiffs prevailed at trial. Plaintiff Gurule was awarded \$1,131.39 in compensatory damages, which is far less than the \$25,683.66 that she requested in her disclosures. This recovery was also less than the four offers of judgment that Defendants made to Plaintiff Gurule . . . . While Defendants' offers of judgment ranged from \$1,566 to \$5,000, the only counter offer from Plaintiff Gurule was for \$51,367.32. This number is nearly twice the amount of Plaintiff Gurule's damages disclosure and 45 times the amount of damages awarded at trial. Although there may be good reason for the gap between Plaintiffs' expectations and reality, Plaintiffs' counsel has not shown that he exercised good judgment in obtaining successful results.<sup>259</sup>

To account for this, the base lodestar amount was reduced by 60%, and the plaintiff was awarded \$25,000 in attorney's fees.<sup>260</sup>

#### 4. *Aguayo v. Bassam Odeh* *Keeping time – what not to do.*

*Aguayo* involved FLSA claims, but in a class action against Jack in the Box.<sup>261</sup> Plaintiffs were employees who claimed the restaurant had forced them to create time sheets under false names so the restaurant could avoid paying overtime.<sup>262</sup> The plaintiffs ultimately accepted a \$700,000 offer of judgment, and then sought a fee award of \$1,600,000, which had been voluntarily reduced from \$2,100,000.<sup>263</sup> Defendant sought a reduction to \$550,000, arguing that the rest of the requested time was excessive, redundant, or unnecessary.<sup>264</sup> In support of this reduction, Defendant provided a very long and detailed list of examples covering almost every questionable and unethical billing practice imaginable.<sup>265</sup> Here are some highlights:

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<sup>255</sup> *Id.*

<sup>256</sup> *Id.*

<sup>257</sup> *Id.*

<sup>258</sup> *Id.*

<sup>259</sup> *Id.*

<sup>260</sup> *Id.*

<sup>261</sup> *Aguayo v. Bassam Odeh*, No. 3:13-CV-2951-B, 2016 WL 7178967, at \*1 (N.D. Tex. Dec. 8, 2016).

<sup>262</sup> *Id.*

<sup>263</sup> *Id.* at \*1-2.

<sup>264</sup> *Id.* at \*3.

<sup>265</sup> *See id.* at \*15.



- multiple legal assistants opening the same file;<sup>266</sup>
- 304 hours to draft near identical declarations;<sup>267</sup>
- 38 hours of preparation for a 3.5 hour deposition;<sup>268</sup>
- 370 hours of preparation for mediation;<sup>269</sup>
- timekeepers billing more than 24 hours in a day;<sup>270</sup>
- reviewing defendant’s documents before they were produced to plaintiffs;<sup>271</sup>
- billing time to review documents that were never produced to plaintiffs;<sup>272</sup>
- deposition preparation for a deposition that had already occurred;<sup>273</sup>
- preparation of discovery responses after the responses were served;<sup>274</sup>
- billing for work on other matters;<sup>275</sup>
- vague time entries such as “TC Bretado”;<sup>276</sup>
- clerical work, including calendaring deadlines and ordering transcripts;<sup>277</sup> and
- out-of-town co-counsel traveling to the Dallas area, where the dispute arose.<sup>278</sup>

Based on these and other issues, the court concluded that the number of hours billed was unreasonably high and an across-the board reduction of 35 percent was appropriate, resulting in a base calculation of \$796,000.<sup>279</sup> After reviewing the list of potential considerations for a step-two adjustment, the court concluded that only one had not been accounted for in the lodestar calculation—results obtained.<sup>280</sup> This factor did not weigh in favor of either an upward or downward adjustment because plaintiffs’ recovery was much less than the damages sought but also higher than many of defendant’s previous settlement offers.<sup>281</sup>

**4. *Van Dyke v. Builders West***  
*Objections to reasonableness and necessity may be waived.*

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<sup>266</sup> *Id.* at \*4-6.

<sup>267</sup> *Id.* at \*7

<sup>268</sup> *Id.*

<sup>269</sup> *Id.* at \*9.

<sup>270</sup> *Id.* at \*10.

<sup>271</sup> *Id.*

<sup>272</sup> *Id.*

<sup>273</sup> *Id.*

<sup>274</sup> *Id.*

<sup>275</sup> *Id.*

<sup>276</sup> *Id.* at \*12.

<sup>277</sup> *Id.*

<sup>278</sup> *Id.*, at \*13.

<sup>279</sup> *Id.* at \*15-16

<sup>280</sup> *Id.* at \*17-18.

<sup>281</sup> *Id.* at \*18-19.

*Van Dyke* demonstrates the old adage that you don't get what you don't ask for. Here, Builders West sued a homeowner for nonpayment on an extensive renovation project.<sup>282</sup> In hiring its attorney, Builders West agreed to be charged \$500 per hour for attorney time.<sup>283</sup> However, the attorney agreed to seek payment from Builders West for only \$350 an hour.<sup>284</sup> The parties also agreed that if Builders West was awarded and paid more than \$350 an hour for legal fees, it would pay the attorney for any fees over \$350 per hour.<sup>285</sup>

After Builders West secured a successful jury award, the parties tried the issue of fees to the court by agreement.<sup>286</sup> Builders West sought a fee award based on a \$500-per-hour rate.<sup>287</sup> Van Dyke objected to the request on the basis that such fees had not actually been incurred.<sup>288</sup> Importantly, Van Dyke *did not* contest the reasonableness or necessity of the fees.<sup>289</sup> The trial court awarded fees based on the \$500-per-hour rate, and the court of appeals affirmed, explaining that parties are not required to show that their requested fees were actually incurred unless the statute authorizing the fee award requires such proof.<sup>290</sup> Here, the only basis for reversing the award was proof that the fees were not reasonable and necessary, and Van Dyke had conceded this point by failing to object.<sup>291</sup>

### III. Practice Points for Attorneys' Fees Recovery

#### A. Timekeeping and Billing

*Robrmoos* and other recent lodestar jurisprudence emphasize the importance of good billing practices. To ensure you have sufficient proof to support a fee award request, you should:

- Keep contemporaneous time records, regardless of the fee structure;<sup>292</sup>
- Itemize work by date, task, time, and biller;<sup>293</sup>
- Avoid block billing;<sup>294</sup>

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<sup>282</sup> *Van Dyke v. Builders West, Inc.*, 565 S.W.3d 336, 339 (Tex. App.—Houston [14th Dist.] 2018, pet. filed).

<sup>283</sup> *Id.* at 345.

<sup>284</sup> *Id.*

<sup>285</sup> *Id.*

<sup>286</sup> *Id.* at 340.

<sup>287</sup> *Id.*

<sup>288</sup> *Id.*

<sup>289</sup> *Id.* at 345.

<sup>290</sup> *Id.* at 341, 345.

<sup>291</sup> *Id.* at 346.

<sup>292</sup> See *Robrmoos Venture*, 578 S.W.3d at 506; *Long*, 442 S.W.3d at 256; *Montano*, 414 S.W.3d at 733, 736-37; *El Apple*, 370 S.W.3d at 765.

<sup>293</sup> See *Robrmoos Venture*, 578 S.W.3d at 498 (defining minimum sufficient evidence as who, what, when, how much time, and at what rate).

<sup>294</sup> See *Gurule*, 912 F.3d at 258; *contra State Farm Lloyds v. Hanson*, 500 S.W.3d 84, 100 (Tex. App.—Houston [14th Dist.] 2016, pet. denied) (holding that block billing may be detailed enough to provide the minimum sufficient evidence required by *El Apple* and *Robrmoos*). Note that even if block billing is not *per se* improper, it may make segregation of fees difficult.

- Provide reasonably-detailed descriptions—*e.g.*, purpose, number of documents reviewed, etc.;<sup>295</sup>
- Show the time that is not charged to the client;<sup>296</sup>
- Assign tasks to the lowest capable biller.<sup>297</sup>

In addition, clients should be informed of time that may not be recoverable—such as travel.<sup>298</sup>

## B. Affidavits

As discussed at the beginning of this paper, the bare-bones affidavit with the total fees requested and a recitation of the *Arthur Andersen* factors is not sufficient evidence. Instead, affidavit testimony should:

- State the reasonable rates and hours for each timekeeper;<sup>299</sup>
- State the total lodestar amount;<sup>300</sup>
- Offer an opinion that the rate is consistent with the prevailing market for the location of the dispute and explain the basis for the affiant’s opinion;<sup>301</sup>
- Discuss how the *Arthur Andersen* considerations apply to the particular facts and circumstances of the case (*e.g.*, why the issues were complicated and/or the nature and length of the attorney’s relationship with the client);<sup>302</sup>
- Use specific examples in discussing the reasonableness of the rates and hours (*e.g.*, state specific business that had to be turned away);<sup>303</sup> and
- Attach contemporaneous time records, minimizing redactions so that the trier of fact can determine what work was performed.<sup>304</sup>

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<sup>295</sup> *Robrmoos Venture*, 578 S.W.3d at 498-99 (base lodestar calculation must “reflect hours reasonably expended for services necessary to the litigation”); *see also Aguayo*, 2016 WL 7178967, at \*10-13 (identifying numerous time entries that could not be confirmed to be reasonable due to vague or incomplete time entries).

<sup>296</sup> A bill that shows time worked but not charged may help demonstrate good “billing judgment.” *See El Apple*, 370 S.W.3d at 762 (quoting *Hensley*, 461 U.S. 434) (“In the private sector, ‘billing judgment’ is an important component in fee setting).

<sup>297</sup> *See Delgado*, 2017 WL 3236113, \*5 (finding that a very junior associate should have performed most work).

<sup>298</sup> *See Aguayo*, 2016 WL 7178967, at \*13 (refusing to award time spent traveling while no work was being performed); *see also* Tex. Disciplinary R. of Prof. Conduct 1.03 (requiring attorneys to keep their clients reasonably informed about the status of a matter and to explain a matter to the extent necessary to permit the client to make informed decisions about the representation).

<sup>299</sup> *Robrmoos Venture*, 578 S.W.3d at 501 (requiring reasonable rates and hours to calculate the base lodestar amount).

<sup>300</sup> *Id.*

<sup>301</sup> *See id.* at 500-501 (holding that base lodestar calculation generally includes the fee customarily charged in the locality for similar services); *see also Blum*, 465 U.S. 895 n.11.

<sup>302</sup> *Robrmoos Venture*, 578 S.W.3d at 500-501 (holding that base lodestar calculation includes most *Arthur Andersen* considerations and that conclusory testimony will not support a fee award).

<sup>303</sup> *Id.*; *see also Montano*, 414 S.W.3d at 734 (noting inability of counsel to provide examples of work he had turned away).

<sup>304</sup> *Robrmoos Venture*, 578 S.W.3d at 502.

A template affidavit incorporating these recommendations is attached.

### C. Testimony

An attorney offering live testimony of the reasonableness and necessity of legal fees should cover all of the issues listed above. In addition, a testifying attorney should be timely designated as an expert and produce all fee bills or time records he or she will rely on, so that such documents are not excluded at trial.<sup>305</sup> Finally, the attorney should offer the bills or time records into evidence to ensure that the record includes the minimum sufficient evidence of reasonableness and necessity.<sup>306</sup>

### D. Jury Charge

The current pattern jury “Question on Attorney’s Fees” asks the jury to determine the reasonable fee for the necessary services of the requesting party’s attorney.<sup>307</sup> The jury is also to be instructed on the *Arthur Andersen* factors relevant to the particular case.<sup>308</sup> This is insufficient. Per *Robrmoos*, jury charges should include the following instructions:

1. the method for performing the base lodestar calculation—i.e., reasonable hours x reasonable rates = base calculation;<sup>309</sup>
2. the base calculation is presumed to represent a reasonable and necessary amount of attorneys’ fees;<sup>310</sup> and
3. other considerations, as specifically set out by the court, may justify a base calculation.<sup>311</sup>

In some cases, it may also be necessary to include an instruction that the jury should not be concerned with the contractual obligations between the attorney and the party, or the amount of fees the party has actually incurred in determining the reasonable and necessary fee.<sup>312</sup> Finally, the charge may also need to address segregation, either by instruction or perhaps separate jury questions for fees specifically attributable to certain claims or parties.<sup>313</sup>

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<sup>305</sup> See *id.* at 499 n.10, 502 (discussing designation of experts and importance of time records to prove reasonableness of fees); see also Tex. R. Civ. P. 193.6 (exclusion of evidence).

<sup>306</sup> See *Robrmoos Venture*, 578 S.W.3d at 498.

<sup>307</sup> Comm. on Pattern Jury Charges of the State Bar of Tex., Texas Pattern Jury Charges Business, Consumer, Insurance & Employment PJC 115.60, at 521 (2016).

<sup>308</sup> *Id.* at 522-23.

<sup>309</sup> *Robrmoos Venture*, 578 S.W.3d at 501 (discussing required jury findings and instructions).

<sup>310</sup> *Id.*

<sup>311</sup> *Id.*

<sup>312</sup> *Id.* at 487-88.

<sup>313</sup> Comm. On Pattern Jury Charges of the State Bar of Tex., *supra* note 306, at 523.

[Case Style]

**AFFIDAVIT OF [INSERT ATTORNEY NAME]**

STATE OF TEXAS           §  
  §  
COUNTY OF \_\_\_\_\_ §

Before me, the undersigned notary, on this day, personally appeared [insert name of attorney signing affidavit] a person whose identity is known to me. After I administered an oath to him/her, upon his/her oath, he/she said:

1.       “My name is [insert attorney name]. I am capable of making this affidavit. The facts stated in this affidavit are within my personal knowledge and are true and correct.

2.       I am a partner at the firm of [insert firm name]. The firm specializes in [insert specialization]-related legal matters and I specialize in [insert specialization].

3.       I am the attorney for Plaintiff [insert name of Client] in the above-styled and numbered cause.

5.       [Client’s] claim was prosecuted by myself, [insert names of other attorneys and staff working on case].

6.       The rate charged for my time was \$\_\_\_\_\_ per hour. I have practiced law in the area of [insert specialization] for \_\_\_ years in [insert geographic area]. I am familiar with rates charged by attorneys specializing in [specialization area] law throughout the state of Texas, including in [county where lawsuit is on file] County,<sup>314</sup> and the rate of \$\_\_\_\_\_ per hour is reasonable for a lawyer of my experience offering similar services in [county where lawsuit is on file]. The rate is also reasonable considering [describe nature of matter and skill required to perform services]

7.       The rate charged for [insert name of associate] time was \$\_\_\_\_\_ per hour. [Associate] is an associate at [firm name] who was licensed in [insert year licensed].

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<sup>314</sup> Consider including the basis for your familiarity and knowledge or citing to independent resources like rate information published by the State Bar for attorney and legal assistant rates.

[Associate's] rate is reasonable for an associate practicing at a firm specializing in [specialization area] law and providing similar services in [county where lawsuit is on file] County.

8. The rate charged for [insert name of legal assistant/paralegal] time was \$ \_\_\_ per hour. [Legal assistant/paralegal] is a legal assistant/paralegal at [insert firm name]. He/she has been working as a legal assistant for \_\_\_ years and has worked solely on [specialization area] matters. I am familiar with rates charged by legal assistants/paralegals specializing in [specialization area] law in Texas, including [county where suit is on file] County, and the rate of \$ \_\_\_ per hour is reasonable for a legal assistant/paralegal providing similar services in [county where lawsuit is on file] County.

9. I have attached and incorporate by reference contemporaneous billing records kept by my firm for the time spent by all persons who performed work in connection with this dispute. Those records reflect the particular services performed, who performed the services, when the services were performed, and the amount of time required to perform the services.

10. To summarize, I spent \_\_\_ hours on this matter [insert description of tasks performed by affiant on lawsuit].

11. [Associate] spent \_\_\_ hours on this matter [insert description of tasks performed by associate on lawsuit].

12. [Legal Assistant/paralegal] spent \_\_\_ hours on this matter [insert description of tasks performed by legal assistant/paralegal on lawsuit].

13. The number of hours spent by my firm are reasonable because [describe necessity of time with explanation of amount involved, results obtained (if known), novelty and difficulty of questions involved, and any other relevant *Arthur Andersen* considerations. Be as specific as possible, and use specific examples].

14. Based on the foregoing reasonable rates and hours, the reasonable and necessary fees for prosecution of [Client's] [insert type of claim for which you're seeking attorneys' fees] claim are \$ [rate x hours].

15. Optional: This calculation does not include time spent prosecuting claims (1) for which attorneys' fees are not legally recoverable, and/or (2) against other defendants.

16. Optional: The foregoing calculation does not constitute a reasonable fee because [include specific evidence for an upward or downward adjustment based on *Arthur Andersen* consideration not included in base calculation].

17. The firm has also incurred \$\_\_\_\_\_ in expenses to date, which are also reflected in the contemporaneous billing records.”

FURTHER AFFIANT SAITH NOT.

---

[insert name of attorney signing affidavit]

SWORN TO and SUBSCRIBED before me by [name of attorney] on this the \_\_\_\_\_ day of \_\_\_\_\_, 2020.

---

Notary Public, State of Texas

My Commission Expires:

## 2020 Construction Law Conference

### ***ROHR SHOCK***

Proving up Attorneys' Fees in the  
Lode Star State

#### **Amy Emerson**

Allensworth & Porter  
AME@aaplav.com

### **THE CAUTIONARY TALE**

- May 2019
- Travis County District Court
- MSJ—suit on a note
- Affidavit for fees—unchallenged



# SHOW ME THE MONEY

“I charged...\$395 an hour for my work and \$165.00 an hour for paralegal work.”

“It is my opinion that these fees are reasonable attorneys’ fees based upon the following factors:

- a. The novelty and difficulty of the issues involved and the skill required to provide the legal services properly;
- b. The time and labor involved to perform the legal services properly;
- c. The fee customarily charged in the community for similar services;
- d. The amounts involved and the results obtained;
- e. The time limitations imposed by the circumstances; and
- f. The experience, reputation, and ability of the attorney performing the services.”

CAUSE NO. [REDACTED]

[REDACTED] IN THE DISTRICT COURT

[REDACTED]

[REDACTED] 419<sup>th</sup> JUDICIAL DISTRICT

[REDACTED]

[REDACTED] TRAVIS COUNTY, TEXAS

**AFFIDAVIT IN SUPPORT OF ATTORNEY'S FEES**

STATE OF TEXAS     §

COUNTY OF TRAVIS   §

BEFORE ME, the undersigned authority, on this day personally appeared [REDACTED] who swore on oath that the following facts are true:

My name is [REDACTED], I am over 18 years of age, of sound mind, and fully competent to make this affidavit. I have personal knowledge of the facts stated herein and the facts are all true and correct.

2. Plaintiff [REDACTED] employed me and the law firm of [REDACTED] in connection with the matter on which this suit is based. I charged [REDACTED] \$395 an hour for my work and \$165.00 an hour for paralegal work. These fees were reasonable and necessary for the services performed. The total amount of attorney's fees and expenses in this matter as of May 2, 2019 is \$10,241.71. I anticipate another \$2,000.00 in fees and expenses for the preparation and attendance of the hearing on Plaintiff's Motion for Summary Judgment for a total of \$12,241.71. Given the circumstances, there should be little argument that [REDACTED]'s attorney's fees are reasonable and necessary.

3. It is my opinion that these fees are reasonable attorneys' fees based upon the following factors:

- d. The amounts involved and the results obtained;
- e. The time limitations imposed by the circumstances; and
- f. The experience, reputation, and ability of the attorney performing the services.

4. It is my opinion that in the event this case is appealed to the court of appeals, attorney's fees in the amount of \$25,000.00 would be a reasonable fee for services performed in this cause on appeal to the court of appeals.

5. It is my opinion that in the event this case is appealed to the Supreme Court of

3

# FEES DENIED

ORDER GRANTING PLAINTIFF'S MOTION FOR PARTIAL SUMMARY JUDGMENT AND SEVERANCE AGAINST DEFENDANT

Court concludes that the motion should be GRANTED. It is therefore ordered, adjudged and decreed that Plaintiff is awarded judgment against Defendant [REDACTED]

[REDACTED] as follows:

1. Plaintiff is granted judgment against Defendants for \$215,904.39, plus prejudgment interest in the amount of \$2,159.04 for the month of May 2019.

~~2. Plaintiff is granted attorney's fees against Defendant [REDACTED] in the amount of \$12,241.71.~~

MBZ

~~3. In the event of successful defense of this Judgment on appeal, Plaintiff is granted judgment against Defendant for the following attorney's fees:~~

~~i. \$25,000.00 for appeal in the Court of Appeals if judgment is not reversed;~~

~~ii. \$18,000.00 for response to Petition for Review in the Texas Supreme Court if judgment is not reversed; and~~

~~iii. \$12,000.00 for appeal in the Texas Supreme Court if review is granted and judgment is not reversed.~~

***ROHRMOOS VENTURE V. UTSW DVA  
HEALTHCARE, LLP, 2019 WL 1873428 (TEX. APR.  
26, 2019).***

- Held: Texas is a lodestar state.



5

**ATTORNEYS' FEE AWARD**

- American Rule
- Exception: Fee-shifting by statute or contract
- To recover fees, must prove:
  1. Recovery of fees is legally authorized, and
  2. Requested fees are reasonable & necessary

6

## PRE-ROHRMOOS VENTURE

### MYTH 1

Reasonable and Necessary may be proven by either

1. Traditional Method (aka *Arthur Andersen*); or
2. Lodestar Method

### MYTH 2

Lodestar Method only used in federal court

7

## HISTORY (FEDERAL): DETERMINING REASONABLE & NECESSARY

***Lindy Bros. Builders, Inc. v. Am. Radiator (Lindy I)*, 487 F.2d 161 (3d Cir.)**

- Lodestar: 2-step test for R&N
  1. Reasonable rate x reasonable hours
  2. Adjustment (contingency fee + quality of work shown by results)

1973



***Johnson v. Georgia Highway Express, Inc.* 488 F.2d 715 (5th Cir.)**

1974

- 12 factor test for R&N (similar to AA)
- Widely followed by other circuits

8

## HISTORY (FEDERAL)

1983

### SCOTUS weighs in

- *Hensley v. Eckerhart*, 461 U.S. 424
  - Hybrid method: Lodestar + *Johnson*
    - Reasonable rate x reasonable hours
    - Adjustment, including *Johnson* factors

9

## HISTORY (FEDERAL)

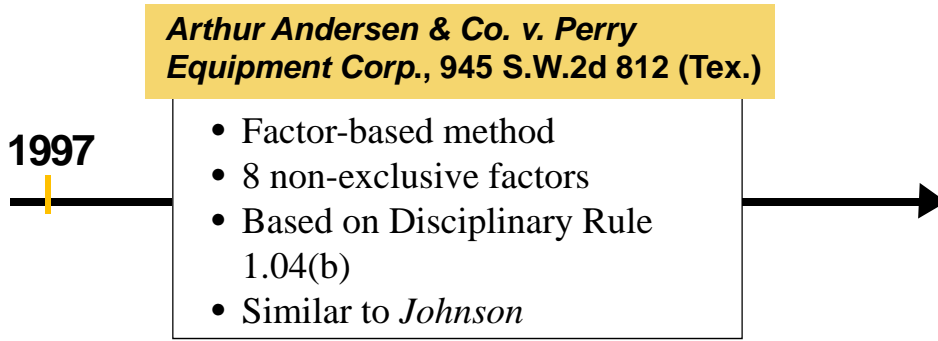
### SCOTUS refines lodestar (current test)

- *Blum v. Stenson*, 465 U.S. 886
  - Reasonable rate x reasonable hours: presumed reasonable
  - Restricted adjustment factors
    - No factors subsumed in Step 1 calculation (e.g. skill of counsel)
    - Contingent fees should not enhance fee
    - Upward adjustment rare

1984

10

## HISTORY (TEXAS): DETERMINING REASONABLE & NECESSARY



11

## ARTHUR ANDERSEN (RULE 104) FACTORS NOW “CONSIDERATIONS”

1. **time and labor** required, **novelty and difficulty** of questions involved, **skill required** to perform the legal services properly;
2. likelihood of **precluding other employment** by lawyer;
3. **fee customarily charged** in locality for similar legal services;
4. **amount involved** and **results** obtained;

12

## ARTHUR ANDERSEN FACTORS (NOW “CONSIDERATIONS”)

5. **time limitations** imposed by client or circumstances;
6. **nature and length of professional relationship** with client;
7. **experience, reputation,** and **ability** of the lawyer performing the services; and
8. whether the fee is **fixed or contingent** on results obtained or **uncertainty of collection** before the legal services have been rendered.

13

## HISTORY (TEXAS)

### SCOTex introduces lodestar

- *El Apple I, Ltd. v. Olivas*, 370 S.W.3d 757 (Tex.)
  - Fee award under Tex. Comm’n on Human Rights Act
  - Applied federal law
  - Lodestar two-step test applies:
    1. Reasonable hours x reasonable rate = base fee/lodestar
    2. Adjust if “relevant factors” indicate adjustment needed to reach reasonable fee
  - Relevant factors = *Arthur Andersen*
  - Fee award overturned: evidence legally insufficient (too general)

2012



14

## HISTORY (TEXAS)

**Post *El Apple* confusion:** When does lodestar apply?

- Only TCHRA?
- Only statutes requiring application?
  - (e.g., CPRC § 26.003 – class actions)
- Optional?

15

## HISTORY (TEXAS): LODESTAR v. AA “CHOICE”



***City of Laredo v. Montano*, 414 S.W.3d 731 (Tex. 2013)**

- Applied lodestar to award under Prop. Code §21.019 (defense of condemnation suit)
- Statute did not require
- “The property owner nevertheless **chose** to prove up attorney’s fees using this method and so . . . [*El Apple* applies].”
- Fee award overturned: evidence legally insufficient (too general)

16

## HISTORY (TEXAS): LODESTAR v. AA “CHOICE”

### *Long v. Griffin, 442 S.W.3d 255 (Tex. 2014)*

- Fee award sought under Chapter 38 & UDJA
- Issue: sufficiency of evidence on fees
- Affidavit: roughly approximated lodestar
  - Gave hours and total fee
- “This Court has made clear that a party **choosing** the lodestar method of proving attorney’s fees must provide evidence of the time expended on specific tasks . . .”
- Also discussed “contingency method.”
- Fee award overturned: evidence legally insufficient (too general)

17

## HISTORY (TEXAS): LODESTAR v. AA “CHOICE”

**Pre-Rohrmoos Venture conclusion:** Lodestar is a choice unless required by statute

- Dallas
- Fort Worth
- Houston – 1st
- Houston – 14th
- Austin
- Texarkana

18



## MYTH BUSTERS

### SCOTex Edition

“Based on our recent precedent, *it should have been clear* that the lodestar method developed as a ‘short hand version’ of the Arthur Andersen factors and was never intended to be a separate test or method.”

### LODESTAR ONLY METHOD FOR PROVING FEES REASONABLE & NECESSARY

19

## FEE AWARDS: KEY PRINCIPLES

1. Purpose of fee-shifting:
  - compensate prevailing party for reasonable losses
  - not to improve attorney’s economic situation
2. Award & enforcement belongs to party, not attorney
3. Only R&N fees will be shifted
  - “Reasonable” v. “reasonable & necessary” is immaterial
  - Amounts contracted for or incurred not conclusive proof
4. Jury decides R&N

20

## FEE AWARDS: ETHICS

- Reasonable fee:
  - Not just for fee shifting
- Rule 1.04 TDRPC:
  - (a) May not charge illegal or unconscionable fee.
    - Fee = unconscionable if competent lawyer could not form reasonable belief that the fee is reasonable
  - (b) Reasonableness factors = Arthur Andersen factors
- **Fees unreasonable for shifting may also violate Rule 1.04.**

21

## PROVING R&N: 2-STEP LODESTAR METHOD

### STEP 1

“Base Calculation”

1. Determine reasonable rate for each attorney & legal assistant
2. Determine reasonable hours for necessary services
3. Multiply reasonable rate by reasonable hours

**RESULT: PRESUMPTIVELY REASONABLE FEE**

22

## PROVING R&N: 2-STEP LODESTAR METHOD

### STEP 2

#### “Enhancing or Reducing Base Calculation”

1. Based on *Arthur Andersen* considerations
2. But only to the extent those considerations not included in Step 1
3. Parties must produce specific evidence that overcomes presumption that “base calculation” is not reasonable.

23

## BASE CALCULATION: MEASURING REASONABILITY OF RATES AND HOURS

Primary Guide = *Arthur Andersen* considerations

### HOURS:

- Time and labor required
- Novelty and difficulty of questions involved
- Amount involved

### MOST IMPORTANT:

Results obtained (aka: proportionality), *but* may not be sole factor

### RATE:

- Skill required to perform legal services properly
- Fee customarily charged in locality for services
- Experience, reputation, and ability of the lawyer
- Whether fee is fixed or contingent on results

24

## BASE CALCULATION: LEGALLY SUFFICIENT PROOF

### Minimum evidence per RV:

1. **Particular services** performed;
2. **Who** performed those services;
3. Approximately **when** the services were performed;
4. The **reasonable amount of time** required to perform the services; and
5. The **reasonable hourly rate for** each person performing services.

25

## BASE CALCULATION: PROVING REASONABLE RATE

### Prevailing market rate in relevant legal market for services rendered

- SCOTUS (*Blum*):
  - Determining market rate is “inherently difficult”
  - Normally reasonable if in line with rates for:
    - same community,
    - similar services,
    - lawyers of comparable skill, experience, and reputation
- Basis: Personal knowledge? Survey?
- Challenges appear to be infrequent

26

## BASE CALCULATION: PROVING EVERYTHING ELSE (HOURS + WHO, WHEN, WHAT)

1. Contemporaneous billing records: not required, but “*strongly*” encouraged.

### COMPARE:

“Even if contemporaneous records are unavailable, we have allowed for reconstruction of an attorney’s work . . .” *Kinsel v. Lindsey* (Tex. 2017).

“In all but the simplest cases, the attorney would probably have to refer to some type of record or documentation . . .” *El Apple* (Tex. 2012).

2. Generalities about quantum of work and tasks performed not sufficient.

27

## LODESTAR IN PRACTICE: SUFFICIENCY OF EVIDENCE

### ROHRMOOS VENTURE

- UTSW terminated lease for material breach by RV (landlord)
- RV claimed \$250,000 in rent for remaining term
- UTSW sued, RV counterclaimed
- UTSW’s attorney, Wade Howard, testified to fees

28

## LODESTAR IN PRACTICE: *ROHRMOOS VENTURE*

### ■ *Mr. Howard's testimony regarding fees (no bills provided):*

- \$430/hr reasonable for 20 years litigation experience
- R&N hours between 750 to 1,000 → \$300-\$400K as reasonable fee
- **But** actual fees around **\$800K** because case not worked up reasonably
- *Examples* of services but no time per task:
  - Searching “millions” of emails
  - Reviewing “hundreds of thousands” of documents
  - Over 40 depositions + 40-page MSJ
- Opined that fees were reasonable based on *Arthur Andersen*

29

## LODESTAR IN PRACTICE: *ROHRMOOS VENTURE*

### ■ *Jury awarded \$800K (+ appellate fees)*

- Upheld by trial court & court of appeals based on *Arthur Andersen*
- SCOTex:
  - 1) must apply lodestar
  - 2) testimony too general; insufficient evidence of R&N
- Reversed and **remanded**

30

## LODESTAR IN PRACTICE: PROPORTIONALITY & REASONABLE RATE

*Delgado, 2017 WL 3236113 (S.D. Tex)*

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- P secured \$540K default judgment after modest motion practice
- Sought \$43K in lodestar fees - \$660/hr for Sr. Associate at DLA Piper

### **COURT RULED:**

- Total fee not proportionate to R&N work needed for amount/complexity
- Rate reduced to \$500/hr
- Work should have been performed by a very junior associate

31

## LODESTAR IN PRACTICE: PROPORTIONALITY & REASONABLE RATE

*Gurule v. Land Guardian, Inc. 912 F.3d 252 (5th Cir. 2018)*

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- FLSA claim: bartenders & bottle waitresses
- P claimed \$25k in unpaid wages+
- Rule 68 offer \$3,500 rejected, as were 3 other offers
- P recovered \$11,000

32

## LODESTAR IN PRACTICE: *GURULE*

### STEP 1

#### “Base Calculation”

- Reduced hours
  - 29% for time expended on other Ps’ claims
  - 10% for “**block billing**”
  - 20% for reasonable billing judgment
  - 100% for legal assistants – no evidence of market rate
- Multiplied non-excluded hours by \$450/hr (found reasonable)
- Lodestar = \$62K

#### FEES TRIED TO BENCH:

claimed \$130K (281 attorney hours  
+ 31 legal assistant hours)

33

## LODESTAR IN PRACTICE: *GURULE*

### STEP 2

#### Adjustment (under *Johnson*)

- Six factors weighed in favor; six neutral
- But **most critical**—degree of success obtained—supported reduction
  - Recovery far less than claim
  - Rejected 4 offers between \$1,500 and \$5,000
  - Only counter of \$50K twice as much as claim + 45x recovery
  - “Plaintiffs’ counsel has not shown that he exercised good judgment in obtaining successful results”
- Lodestar reduced by 60% - \$25K

**5TH CIRCUIT AFFIRMED**

34



## LODESTAR IN PRACTICE: REASONABLE HOURS

**NO CHURN:** Must exclude excessive, duplicative, or inadequate time.

### *Aguayo v. Bassam Odeh*, 2016 WL 7178967 (N.D. Tex)

- FLSA class action for Jack in the Box workers
- \$704,945 offer of judgment accepted
- Fees claimed: \$1.4M (reduced voluntarily from \$2.1M)

35

## LODESTAR IN PRACTICE: AGUAYO

**D sought reduction to \$550K based on:**

**Duplication....** 2 people opening same file

**Excess.....** 304 hours to draft template declarations; 38 hours prep for 3.5 hour deposition; 370 hours mediation prep

**Fantasy.....**

- Billing > 24hrs/day
- Reviewing D docs before D produced
- Reviewing documents never produced
- Deposition prep after deposition
- Discovery response prep after responses served

**Vague.....** “TC Bretado”

**Clerical work..** Calendaring deadlines, ordering transcripts, etc.

**Travel time....** San Antonio to Dallas

### **Result:**

35% reduction based on hours (\$796K lodestar fee)  
– no Step 2 adjustment

36

## BONUS ISSUE: SEGREGATION

**General Rule**.... Must segregate unrecoverable fees

**Exception**..... Discrete legal services that advance both recoverable & unrecoverable claim

- Intertwined facts not sufficient to avoid
- Required if **any** fees not recoverable
- Fees may be unrecoverable because of:
  - Type of claim
  - Success of claim
  - Type of party
  - Party settled or was otherwise dismissed
- Failure to segregate → remand

37

## PRACTICE POINTS: BILLING

- Keep *contemporaneous time records* regardless of fee structure
- *Itemize* work by date, task, time, and biller
- Avoid block billing

38

## **PRACTICE POINTS: BILLING**

- Provide reasonably detailed descriptions (purpose, # of docs reviewed, etc.)
- Explain to client what billed time may not be recoverable (e.g. travel)
- Show time not charged
- Assign tasks to lowest capable biller

39

## **PRACTICE POINTS: PROVING FEES (AFFIDAVITS)**

- State the rates and hours for each biller + total lodestar amount
- Offer opinion that rate is consistent with prevailing market for location and how you know
- Discuss how Arthur Andersen considerations apply to particular facts & circumstances
- Use specific examples (What business was turned away?)
- **Most importantly: ATTACH BILLS & don't over-redact**

40

## PRACTICE POINTS: PROVING FEES (TESTIMONY)

- All of the above +
- Timely produce fee bills or time records
- Designate an expert on fees
- Offer bills/time records into record

41

## PRACTICE POINTS: JURY CHARGE

### POTENTIAL ADDITIONAL INSTRUCTIONS:

1. Method for lodestar base calculation
2. Base calculation is presumed to represent a R&N fee
3. But other considerations may justify an adjustment to base calculation

### QUESTION:

What is a reasonable fee for the necessary services of *Paul Payne's* attorney, stated in dollars and cents?

Answer with an amount for each of the following:

**1: For representation through trial and the completion of proceedings in the trial court.**

Answer: \_\_\_\_\_

**2: For representation through appeal to the court of appeals.**

Answer: \_\_\_\_\_

**3: For representation at the petition for review stage in the Supreme Court of Texas.**

Answer: \_\_\_\_\_

**4: For representation at the merits briefing stage in the Supreme Court of Texas.**

Answer: \_\_\_\_\_

**5: For representation through oral argument and the completion of proceedings in the Supreme Court of Texas.**

Answer: \_\_\_\_\_

42

## PRACTICE POINTS: JURY CHARGE

### POTENTIAL ADDITIONAL INSTRUCTIONS:

4. In determining R&N, jury should not be concerned with contractual obligations between attorney and client
5. Segregating between recoverable & non-recoverable claims/parties

### QUESTION:

What is a reasonable fee for the necessary services of *Paul Payne's* attorney, stated in dollars and cents?

Answer with an amount for each of the following:

1: For representation through trial and the completion of proceedings in the trial court.

Answer: \_\_\_\_\_

2: For representation through appeal to the court of appeals.

Answer: \_\_\_\_\_

3: For representation at the petition for review stage in the Supreme Court of Texas.

Answer: \_\_\_\_\_

4: For representation at the merits briefing stage in the Supreme Court of Texas.

Answer: \_\_\_\_\_

5: For representation through oral argument and the completion of proceedings in the Supreme Court of Texas.

Answer: \_\_\_\_\_

43

## PRACTICE POINTS: OBJECTING TO FEES

- Strongest objection is proportionality
- Careful with offensive use of own rates/hours – may open up discovery
- Insist on reasonable redactions
- Pay attention to segregation (waivable) & prevailing party status

44

## PRACTICE POINTS: OBJECTING TO FEES

**MOST IMPORTANT:** OBJECT TO REASONABILITY & NECESSITY

*Van Dyke v. Builders West*, 565 S.W.3d 336 (Tex. App.—Houston [14th Dist. 2018])

- Home renovation payment dispute
- Builders' engagement with attorney
- Charging \$500/hr
- Collecting \$350, unless and until award of higher amount
- Van Dyke objected on basis of "incurred," but not R&N
- Held: will not imply incurred requirement

45

**QUESTIONS?**

46